IN BUSINESS Has Vegas

Men & Women Who Make Things Happen NOVEMBER 25, 2005 • SPECIAL SUPPLEMENT TO IN BUSINESS LAS VEGAS

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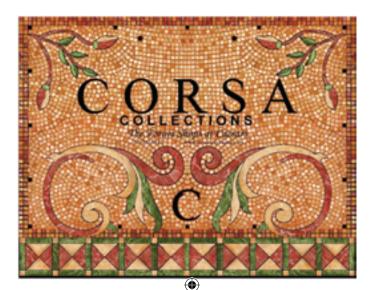
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St. Rose Dominican Hospitals



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Congratulations to the 2005 Most Influential Men & Women of Southern Nevada. Thank you for your contributions to our community.



OUR SINCERE CONGRATULATIONS TO ALL OF THIS YEAR'S INFLUENTIAL MEN & WOMEN ESPECIALLY CLARA MCDONALD ON HER TENURE WITH INSURCORP, DURING WHICH SHE HAS SERVICED SOME OF THE MOST INFLUENTIAL BUSINESSES IN SOUTHERN NEVADA.

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FROM THE EDITOR

IN BUSINESS Las Vegas

Bruce Spotleson (990-2443)

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resh. Innovative. Inclusive. Real.

Buzz words that you can tag to this publicationthat breaks new ground for us.

Over the last five years, In Business Las Vegas has honored the "most influential" men and women in Southern Nevada in separate publications based on gender. As you can imagine, such lists could be quite difficult to put together and raise some predictable questions. For example, should the number of people in the gaming industry — the life bread of this city — be limited? Should the same people be selected year after year, or should it be a one-time only honor? And wouldn't surnames such as Wynn, Molasky and Goodman be on every list, every

year? All are legitimate questions.

This year, things are different. We have broken the mold on influence and put it aside. A list of past honorees is on page 2A, however none of those people were eligible to be selected again this year.

The process started months ago, with what you could call a journalistic "vision" — a lightning bolt of an idea that strikes when trying to find a fresh approach to something that's been done the same way for years.

The idea was the easy part. Persuading co-workers and a publisher to buy into the theory was far more difficult. Meeting after meeting took place, and slowly everyone came on board. Finally, everyone on the team embraced the new hybrid — simply called *INFLUENCE*.

In this section, we have identified a large group of industries/occupations/jobs. This allows us to represent the full gamut — from Accounting to Vocational Training and a whole lot in between. In each category, we've identified people of *INFLUENCE*. If you grasp the premise that everyone carries *INFLUENCE* or clout to at least some degree, then you are headed in the same direction we are. Each of the 90 honorees — an index can be found on page 4A — carries some degree of "juice" in their respective industries.

Believe me when I say that the selection process hasn't gotten any easier. We searched far and wide to identify strong people in each of these categories. When it was all said and done, 45 men and 45 women who stand tall in their industries were chosen.

You'll recognize some of the names. Others may be new to you. Take some time to read about each of these people of *INFLUENCE*. They all have great stories.

I would also like to thank our sponsors for the 2005 *INFLUENCE* publication. It's great to be associated with companies such as Corsa Collections, Soma Realty, InsurCorp, the law firm of Snell & Wilmer and St. Rose Dominican Hospitals, each certainly influential in their own right.

ROB LANGRELL Special Publications Editor rob.langrell@gmgvegas.com (702) 990-2490



ON THE COVER :

2005 Power Couple Jim and Glynda Rhodes Photo by Nick Coletsos

PAST HONOREES

MEN

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Glenn Schaeffer

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Thomas J, Schoeman Steve Schorr Frank Schreck Donald "Pat" Shalmy Bobby Siller Mike Sloan Robert A. "Tim" Snow Don Snyder Phil Speight Ira David Sternberg Dan H. Stewart A. Allan Stipe D. Taylor Peter Thomas Mark Tratos Daniel C. Van Epp Billy Vassiliadis Randall Walker Bill Walters Thomas G. Warden Harvey Whittemore Tom Wiesner Tim Wong Terry Wright Steve Wynn

Brenda O'Boyle

Karla Perez

Lesley Pittman

Diane Pollard

Gina Polovina

Puoy Premsrirut

Kitty Rodman

Laura Schulte

Patti J. Shock

Kim Sinatra

Kathy Smith

Linda Smith

Terri Sturm

M. Frances Sponer

Virginia Valentine

Sydney Wickcliffe

Claudine Williams

Judi Woodyard-Suntic

Betty M. Wilson

Elaine Wynn

Carole Vilardo

Rosemary Vassiliadis

Stephanie Stallworth

Christina Roush

WOMEN

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Yvette Landau Jill Langerman Linda Lewis Stacey Lied Ann Lynch Punam Mathur Claire MacDonald Erin MacDonald Karen Marshall Margaret Maul Rose McKinney-James Mary Ann Mele Alce A. Molasky-Arman Terri Monsour Fafie Moore Lynn Moran Patricia Mulroy Deborah Munch Julie Murray Heather Murren Jean Nidetch Emily Nielson Mary Alice Nielson Kathleen Nylen

FROM THE SPONSORS

SNELL & WILMER

Dear In Business Las Vegas readers,

As the celebration of Las Vegas' first 100 years winds down, it is time to start thinking about our city's next 100 years. Included in this special section are some of the influential individuals who will be playing significant roles in

determining the future of Las Vegas. Snell & Wilmer LLP congratulates these honorees for their on-going dedication to

ST. ROSE HOSPITAL

serving one of the most sought out destinations in the world.

Las Vegas steadfastly remains one of the most business-friendly cities in the country. Opportunity and growth is everywhere. Our business leaders will always remain as the main influence for this city's future.

Congratulations to you and all your efforts for making Las Vegas a great city.

Sincerely, **Patrick Byrne Snell & Wilmer**

CORSA COLLECTIONS

Dear In Business Las Vegas readers,

We at Corsa Collections are proud to be a sponsor for In Business Las Vegas' INFLUENCE publication for 2005. Since the inaugural event in 2000, we have been honored to participate in this event annually.

The men and women receiving these awards represent a diverse and inspiring group of individuals. Through their enthusiasm and leadership, they have made a major contribution to the extraordinary growth of the valley. We are all made better through their example and involvement in our community.

At Corsa Collections, we strive to deliver the best in customer service. We showcase major handbag, jewelry and

From top fashion handbag brands such as Chloe, Marc Jacobs, Bottega Veneta and Yves Saint Laurent to leading brands of luggage such as Tumi, Brics, Polo Ralph Lauren and Zero Halliburton, Corsa has what it takes to satisfy your business and travel needs as well as your fashion desires.

travel brands from around the world.

The Borack family and the entire staff at Corsa congratulates the 2005 honorees and thanks In Business Las Vegas for establishing and perpetuating this event.

Chris Unick President and CEO Corsa Collections

SOMA REALITY



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Dear In Business Las Vegas readers, There should

be no mystery as to why more then 7,000 people per month move to Las Vegas! We have real

nice weather, jobs are plentiful, there is no state or city income tax, some of the best

and newest roads and it's the "hottest real estate market" in the country. Yes, people want to live in Las Vegas.

Although prices have risen — just as they have in many parts of the country — we are far from saturation and there is still much time to invest in and watch your money grow in Las Vegas real estate.

The one criticism that has been heard from the past buyers and sellers of real estate in Las Vegas is the customer care and service is not what it used to be. Part of that is because the market here has been so hot. Gladly, we have returned to a more normal busy market and Soma Realty has been formed. We bring a healthy dose of "good old fashioned service" to each and every customer who walks

through our doors. We also answer our own phones, take time to listen to your needs and wants and come backquickly — with a proposal that meets your requirements.

Our staff is well educated, has business experience, is trained the Soma way, and is licensed in the State of Nevada. We would really like to hear from you even if it is just to say hello. After all, business is founded on good relationships and we founded ourselves on that belief. If you refer someone to us, we will actually call and give you an update and response to your referral. If you bring us business we also know how to say thank you.

If you just want to read more about Soma Realty, and our "One stop shopping experience" you can do so at our Web site at www.MySomaRealty.com. Our people are experienced in land, commercial sales, residential, high rises, and property management.

Hopefully our paths will cross soon and we can put our money where our mouth is!

Cordially, A. Ron Evangelista **President & Broker** Soma Realty



St. Rose Dominican Hospitals is proud to support this special publication and those within it who have achieved a degree of professional success that warrants recognition not only of their talent and accomplishment, but also of their influence.

Dear In Business Las Vegas readers,

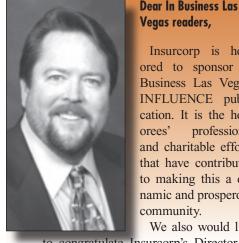
It is encouraging to read that much of this influence is being used to affect positive change throughout our community. These people, many of whom have already made their indelible mark in the business world, have turned their attention to making Southern Nevada a better place to live by helping those most in need.

Just as a core set of values — justice, collaboration, excellence, stewardship and dignity — guides the decisions and actions of St. Rose Dominican Hospitals, many of the people you will soon read about have relied on their values to reach the positions of influence they can proudly claim.

I congratulate these people and encourage them to continue to use their influence and relationships to make our community better, stronger and more vibrant.

Rod A. Davis President Nevada Market Area & St. Rose Dominican Hospitals – Siena Campus

INSURCORP

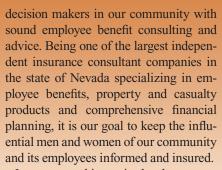


Insurcorp is honored to sponsor In Business Las Vegas' INFLUENCE publication. It is the honprofessional orees' and charitable efforts that have contributed to making this a dynamic and prosperous community.

We also would like

to congratulate Insurcorp's Director of Client Services, Clara McDonald, for her tenure with Insurcorp and her exceptional service to the firm's most influential clients.

It is Insurcorp's mission to provide the



Insurcorp and its senior-level representatives congratulate the 2005 honorees and thank them for their hard work and dedication to the Southern Nevada community

Brian W. Cruden President

Insurcorp

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IN BUSINESS LAS VEGAS

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for being honored as one of the most influential figures in the industry by In Business Las Vegas.

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PUBLIC RELATIONS



Dave Kirvin Kirvin Doak Communications, Partner

hen Kirvin Doak Communications beat out a host of national public relations firms to earn the title of "2004 Boutique PR Agency of the Year" and earn a nod as runner-up for overall "Agency of the Year" from PR Week Magazine, partner Dave Kirvin was quoted as saying the award was gratifying because,

'it may be easy to underestimate the high level of public relations that is practiced in this market."

Kirvin is certainly not a man to underestimate.

Kirvin Doak is one of Nevada's largest public relations agencies. Kirvin has successfully developed and executed public relations campaigns and special events for some of Las Vegas' most high-profile resorts, entertainment productions, restaurants and retail outlets. Clients include MGM MIRAGE, Cirque du Soleil, Wolfgang Puck, Lake Las Vegas Resort, Blue Man Group, Nevada Cancer Institute and Tiffany & Co. He is also the spokesman for Siegfried & Roy and was responsible for handling the media frenzy that struck when Roy Horn was mauled by a tiger in 2003.

Kirvin came to Las Vegas 11 years ago with Brener, Zwikel & Associates, a Los Angelesbased public relations agency. He then became a partner in the firm Carrara Nevada before launching Kirvin Communications Group in 1999. Before that, Kirvin was an award-winning print columnist and reporter in Colorado and California.

According to Kirvin, one of his strongest spheres of influence is directly tied to the successful development of his nationally recognized firm, which has harnessed both the "expertise and resources to match the scope and strategy of all our clients, whether the communications outreach needs to be national or local."

Lisa McQuerrey

hile some might say Laura Herlovich's influence is in her ability to successfully promote her high-profile entertainment clients worldwide.

Others would argue it lies with her credibility, reputation and enthusiasm for mentoring others. After all, Herlovich is just as likely to pick up the phone and get a client a spot in People magazine as she is to refer a former employee for a top-notch position in another city.

Herlovich has operated Las Vegas' most successful entertainment public relations company since 1991. P.R. Plus was founded within four days of Herlovich being downsized out of her public relations job with a major resort.

Today, Herlovich's roster reads like the "who's who" of Hollywood: Bon Jovi, Guns 'N Roses, The Who, 'N SYNC, Gladys Knight, William Whatley and George Wallace. Just as impressive, a list of her former employees reads like the PR section of the local Yellow Pages.

Laura Herlovich P.R. Plus, Owner/President

Some of the top pros in the area - working in both their own firms, high profile agencies and resort properties - were once employees of Herlovich. In short, if you've got Herlovich's endorsement - whether as a client or colleague — you're set.

Herlovich has been recognized with a number of industry awards during the course of her career.

"I have worked hard all my life,"

Herlovich said. "I've been true to who I am, and always, above all else, done the right thing and the best job for my clients. ... All of these things impact people I come in contact with and influence them to reach their greatest heights, do what they love and enjoy to the fullest every good - or bad - moment of their profession and, in the bigger picture, their life."

Lisa McQuerrey



Elinor G. "Ellie" Shattuck Shattuck Enterprises, Partner

llie Shattuck has seen it all.

As a native Nevadan, Shattuck lists top business executives, lawmakers and other key community leaders among her friends. With a principal of treating everyone she meets with respect and never burning bridges, Shattuck has developed a unique ability to successfully bring together individuals who might not otherwise have the opportunity to work with one another.

"We in Nevada have an old saying, 'Once a friend, always a friend!' "Shattuck said.

"This is one impact I've been able to carry with me through the various careers I've had and industries I've worked in over the years. I'm always willing to help someone advance and/or improve their career. In short, I love people and enjoy seeing them

become successful." Shattuck is a partner in Shattuck Enterprises, LLC, a Las Vegas-based public relations and marketing firm. She handles public relations

government/commuand nity affairs for Martin-Harris Construction. She uses her people skills to interface with the business community, work on government affairs committees, develop business contacts and handle promotional literature for the firm. She also works with the media and maintains solid working relationships with local and state lawmakers.

Lisa McQuerrey

Robert D. Stillwell Boyd Gaming Corp., VP of Corporate Communications

t doesn't matter if the topic is an in-depth analysis _of a multi-million dollar property expansion, a legal question concerning corporate human resource procedures or a question about how a buffet serves food — Rob Stillwell is the voice of Boyd Gaming Corp., and a knowledgeable one at that.

As the official spokesman for Boyd Gaming, Stillwell is known for being easily accessible to the media. He can quickly rattle off any number of facts about the company's 19 local and national properties, and was front and center for the company in the wake of Hurricane Katrina. Stillwell said he strives to

"reinforce the value of public relations in today' ever-changing business world,"

crediting mentors including Bill Boyd, Sig Rogich, Billy Vasilliadis and Alan Feldman as professionals who influenced his career path. Stillwell joined Boyd Gaming in April 1996. In addition to acting as the company's spokesperson, Stillwell is responsible for developing, implementing and coordinating the company's communications strategies. He also assists with investor relations and government and public affairs.

Lisa McQuerrey



VOCATIONAL TRAINING



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Steven Horsford Nevada Partners, CEO

Siehelping Las Vegans become self-sufficient. He manages the programs and staff at the not-for-profit Nevada Partners — Nevada's largest job training and career preparation organization — and assists more than 3,000 people a year in becoming more competitive in the market.

Horsford also oversees the highly successful Joint Labor/Management partnership between 30 gaming companies and the Culinary Bartenders Unions, known as the Culinary Training Academy. The Academy prepares more than 2,500 students a year for positions in the local hospitality industry.

In his role heading up the Academy he has overseen the reorganization, design, planning and construction of a new, \$9 million state-ofthe-art facility scheduled to be completed in 2006.

Last November, at the age of 32, Horsford was the youngest person elected

to the Nevada Legislature, where he serves as a member of the Senate Judiciary, Human Resources, Education, Transportation and Homeland Security committees.

Horsford's civic and community involvement is represented through the various boards he serves on, including the Las Vegas/Clark County Urban League; the Economic Opportunity Board of Southern Nevada; Aid for Aids of Nevada; and Las Vegas' Promise, an affiliate of America's Promise founded by former Secretary of State Colin Powell.

On the national level, Horsford is a Democratic National Committeeman for Nevada and a member of the National Caucus of Black State Legislators.

A native Las Vegan, Horsford is married to wife, Sonya, and has two young sons.

Deborah Roush

Suzanne Noel Art Institute of Las Vegas, Director of Admissions

Ithough singing and dancing at an art institute might seem normal, when it's up and down the halls and performed by management, it's a bit different.

For Suzanne Noel, a selfproclaimed "frustrated entertainer" and director of admissions for the Art Institute of Las Vegas, it's a way to enjoy her job and motivate her staff. "I love my work and I like

to think that it shows. I remind my staff regularly how fortunate we are to be guiding peoples' live and passions and what a responsibility it is," Noel said.

Noel, who manages a staff of 18, is the chief admissions and marketing officer for The Art Institute of Las Vegas and a division of the school, The Culinary Institute of Las Vegas.

Since she joined the school in 2003, the student population has grown from 435 to more than 1,000 students. For Noel, the reward for her hard work is in the students she helps guide. "My greatest career achievement has been the student who stood at the microphone at a graduation ceremony and said to me, 'Because of you, I walk like I am somebody.' "

Noel's commitment and passion extends beyond her work. An eight-year survivor of breast cancer, she has worked heavily with Reach to Recovery and the American Cancer Society to help those who are battling breast caner and to find a cure for the disease.

Life outside of work is brightened by her Shih-Tzus Sony, a western New York native, and Moxie, a Las Vegas native.

Deborah Roush



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TRAVEL

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Maria Lilibeth Ruiz Prestige Travel and Cruises, Director of Marketing

f Maria Lilibeth Ruiz could do the research re-_quired for her job every day, she would.

That's because as marketing director for the city's largest travel agency, she has to know the best paces to visit in order to develop travel packages and promote them.

"Experience is the best education and the ideal way to learn about the product or destination," she explained.

Her favorite place to escape? South America and Bermuda, said Ruiz, who has been in her position since 1991 and worked for Prestige Travel for almost 22 years.

A separate division handles corporate travel clients, so Ruiz' job entails putting together the marketing and advertising plans and strategies that will get people to take vacations. No simple task in a city that has so much to offer by just staying home.

Ruiz oversees everything from coordination of print, television and radio advertising to planning and marketing the company's special events and travel shows.

As the spokesperson for the agency, she's a familiar point-person for the media when it comes to issues related to travel.

"I've seen changes in the landscape and how people are responding to the evolving world of travel," she said. A native of the Philippines, Ruiz is married to husband Elias "Jojo" Ruiz and has one

son, Elias Jacob Ruiz VI.

Deborah Roush

Ponder Harrison Allegiant Air, Managing Director

onder Harrison is jetting his way to the top of the travel industry.

Harrison is managing director of the privately owned, fast-growing Allegiant Air, founded in 1997 with a mission to provide "safe, reliable, affordable, topquality scheduled and charter jet transportation."

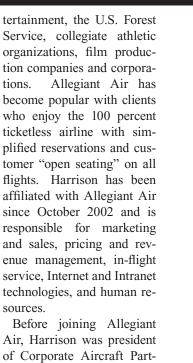
With a fleet of 20 airplanes — all MD 80 series — Allegiant Air offers nonstop service to Las Vegas from 23 cities from Fresno, Calif., to Newburgh, N.Y.

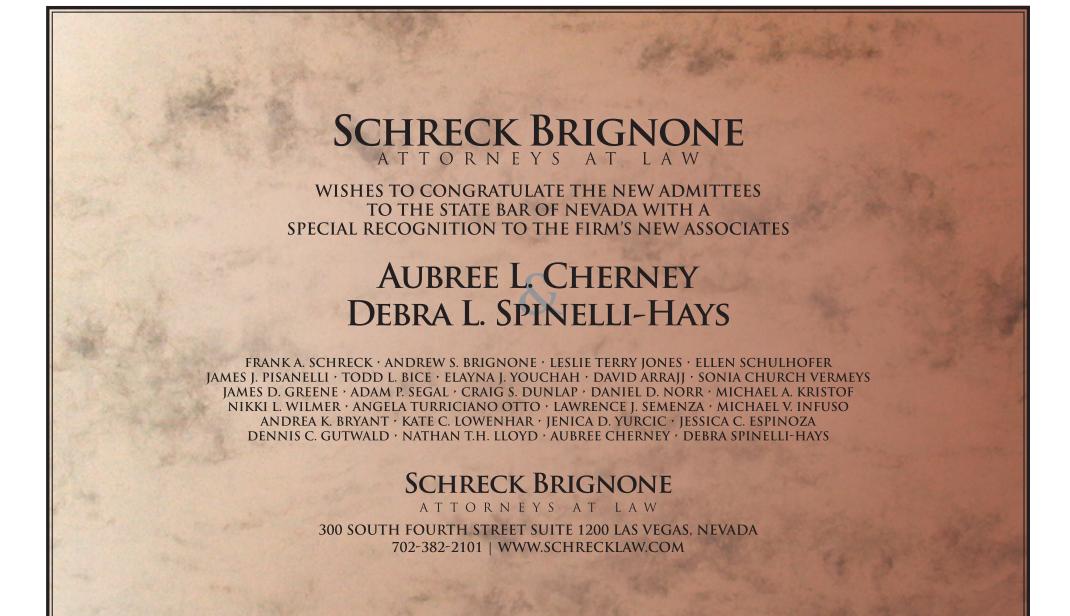
The company also offers service from seven U.S. markets to Orlando, and in addition to scheduled service, operates charter service throughout the U.S., Mexico and Canada.

The carrier's charter customers include Harrah's EnService, collegiate athletic organizations, film production companies and corporations. Allegiant Air has become popular with clients who enjoy the 100 percent ticketless airline with simplified reservations and customer "open seating" on all flights. Harrison has been affiliated with Allegiant Air since October 2002 and is responsible for marketing and sales, pricing and revenue management, in-flight service, Internet and Intranet technologies, and human resources.

Before joining Allegiant Air, Harrison was president of Corporate Aircraft Partners, a fractional aircraft leasing a charter airline. He has been senior vice president of sales and marketing for Valu-Jet Airlines that, through a merger, became AirTran. He also worked for Delta Airlines in various marketing roles for nine years.

Deborah Roush





LEGAL

Vincent Consul Boies, Schiller and Flexner, Partner

incent Consul found Gregory Peck's performance as Depression-era attorney Atticus Finch in the film "To Kill a Mockingbird" inspiring — so much so that he chose to pursue a career in the legal profession.

"Atticus Finch took on an unpopular defendant and an unpopular position and he gained the respect of the community by doing so," said Consul, a partner with law firm Boies, Schiller and Flexner, which has offices in Las Vegas, New York, Washington, D.C., Florida, California and New Jersey. "I found it motivating because he was helping an individual against the power of government and society and he was sticking to his morals and his principles in the face of much animosity."

As president of the State Bar of Nevada for 2005-2006, Consul recently had the opportunity to address the new admitees to the association. "I told them that they need to enjoy the practice of law and that I do and I continue to after 25 years," he said. "I love being a lawyer."

Originally from Northern California, Consul completed undergraduate studies at the University of California, Berkeley, and attended law school at University of Pacific McGeorge School of Law. Consul, who originally came to Las Vegas in 1978 to work as a law clerk with the U.S. Attorney's Office, moved to Las Vegas in 1980, and has focused his practice on personal injury work, and some criminal defense and civil litigation. Before joining Boies, Schiller and Flexner, Consul practiced locally with Dickerson Dickerson Consul and Pocker. That firm is being dissolved.

Danielle Birkin

Kristin McMillan Greenberg Traurig, Co-managing shareholder (Las Vegas office)

f the world is a stage, Kristin McMillan's personal amphitheater is in the courtroom.

McMillan, co-managing shareholder for the Las Vegas offices of Greenberg Traurig (formerly Quirk & Tratos), a six-month-old law branch of an international firm with 16 local attorneys, majored in theater and communications — studying communications disorders, speech pathology and audiology — at the University of Minnesota and formerly participated in community theater presentations.

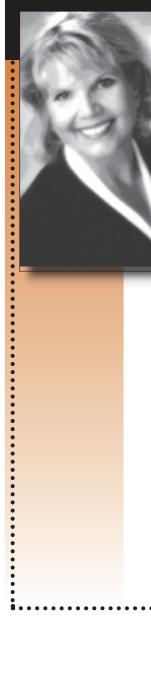
"At that point I was fairly young and didn't know what I wanted to do," said McMillan, who is originally from Minnesota and focuses her practice on regulatory and administrative law, appearing before both state and local government agencies. "But I decided at some point that I wanted more of a profession and so I decided where could I best use my communications skills and the thought of law school interested me. I wanted something more exciting and I perceived going to law school as being more exciting." Was it?

"I'm very happy that I pursued this career goal and I really enjoy being a lawyer," she said, adding that she is also thankful she pursued her MBA from Santa Clara University. "I really like to solve problems and enjoy taking complex problems and determining what all the piece parts are and coming to a successful resolution for my clients. It's always something different and it kind of gives me the best of all worlds."

Despite modifying her original professional aspirations, McMillan — a Nevada attorney for 20 years — likens the profession to performing arts. "I think the skills are some-

what transferable to the practice of law," she said. "I enjoy speaking before groups and I think putting together complex cases is like directing or being a choreographer."





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Laurel Davis Lionel Sawyer Collins, Shareholder

aurel Davis believes bankruptcy is not inherently evil.

"The term bankruptcy does necessarily mean someone is out of money or insolvent, but rather they have some business or financial matters that need to be resolved," said Davis, whose work at Lionel Sawyer Collins focuses on bankruptcy, debtor rights, creditor remedies, commercial litigation, workouts and restructures. "Bankruptcy is that solution."

She said bankruptcy is a fluid area of law that requires creativity.

"The bankruptcy laws were just significantly amended by Congress and there are considerable changes that must be learned and implemented," said Davis, whose interest in bankruptcy law was sparked by an internship experience with a San Diego bankruptcy judge while in law school at the University of San Diego. "I do Chapter 11, which focus on business issues, and when a company goes into bankruptcy literally everything involved with the company goes into bankruptcy, so there are a lot of issues to resolve. I also find it a very creative area of practice conducive to finding creative solutions to difficult problems.

Davis, who joined the firm as an attorney in 1987, previously worked as a legal secretary for 15 years, and also holds a degree in hotel administration from UNLV.

"I was hoping to have a career in the field of hotel administration but once I obtained my degree it did not work out," she said. "I did not find a position that was appealing to me and I felt like I had to start over and pay my dues even though I had my degree, so I decided to go in a different direction. When I left the hotel field I went back to being a legal secretary and did not want that to be my final career so after a lot of thought and consideration I decided to go to law school."

Danielle Birkin

Dominic Gentile Law firm of Gentile DePalma, Partner

ominic Gentile, partner in Las Vegas law firm Gentile De-Palma, has a couple of issues he holds dear: imparting his legal knowledge to students of law and protecting and upholding the Constitution, largely freedom of the press. "A big part of my practice is to represent journalists and news gatherers and the news media," said Gentile, who attended DePaul University in Chicago both for law school and undergraduate studies. "I actually was involved in a First Amendment case that went to the Supreme Court. I held a press conference in 1988 in Las Vegas and said that my client was innocent and that the cops were the perpetrators. After my client was acquitted, the State Bar of Nevada filed

a disciplinary action and took

the position that what I said

violated the rules that were in

existence at time relating to

what I lawyer could say to the

media on a pending case. The

U.S. Supreme Court ruled in

my favor in 1991."

Besides rallying for the First Amendment, Gentile has also successfully upheld other Constitutional rights for his clients.

"I'm the only lawyer that has ever been successful in avoiding having somebody being included in the Black Book," he said, referencing the Gaming Control Board and the Gaming Commission's list of excluded persons who are banned from entering casinos. "We did it on Constitutionality and the Gaming Board withdrew the nomination for the Black Book."

Gentile DePalma, which Gentile founded in 1979, has 11 attorneys, and is likely best known for the representation of elected officials and business professionals.

Danielle Birkin



Greenberg Traurig would like to congratulate our friend and colleague

Kristin McMillan

on being named one of the

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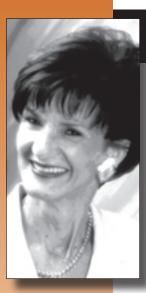
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RETAIL

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Mari Landers Saks Fifth Avenue Las Vegas, Vice President and General Manager

A reached the top of the fashion industry by working up the ranks and learning from those around her.

A graduate of the University of Southern California, Landers launched her fashion career with the May Company in California, although she quickly moved to Las Vegas where she held career-building positions from buyer to manager at several well-known retail stores.

In 1989, Landers joined Saks Fifth Avenue as assistant general manager of merchandising, and during the next few years was promoted to assistant general manager of administration then, in 1996, to general manager. Last year she was named a company vice president.

It was Landers who was responsible for overseeing the building of the new Saks location at the Fashion Show mall in 2002.

Landers names Maria Rokovitz, former general manager of Dilliards who stepped down in September after a 40year career with the retailer, as the person most influential in her fashion career. "Mrs. Rokovitz was a great mentor to me and I have the deepest respect and admiration for her," Landers said.

She is proud, too, of her store and the work it does outside of the retail arena. "Saks Fifth Avenue Las Vegas is a committed supporter of both the fine arts and the medical institutions. The two most well known of the many Saks Fifth Avenue contributions would be the Vegas Dozen event, held each April and benefiting the Nevada Cancer Institute and the annual Las Vegas Philharmonic gala, also in the spring."

Landers is married with two children. In her spare time, she enjoys entertaining and visiting with family.

Deborah Roush

Donny Borsack Bribor LLC, President

For Donny Borsack, retailing is in his blood. As part of three generations of Borsacks to work in the El Portal Luggage stores, opened in Las Vegas in 1936, Donny joined the company in 1979 in the Laguna Hills, Calif., store. After working as general manager and director of personnel, he was named president of the company in 1991. His career in retail began

even earlier, with jobs at Robinson's (now Robinson's May) where he worked in the Louis Vuitton shop and at Buffum's Department Stores, where he launched the luggage departments for all 16 stores.

It was as president of El Portal, however, where Borsack stretched his wings. He created California Luggage Outlets to take advantage of the fantastic growth in outlet shopping. When he sold El Portal in 2000, the company had more than 40 stores and 15 California Luggage Outlets. Borsack stayed with El Portal as president until early 2002, then later that year embarked upon another retail venture, launching Brighton Collectibles stores in Las Vegas and Maui and introducing Corsa Collections in Caesars Forum Shops in Las Vegas.

Today, Borsack owns and operates eight retail locations and has 150 employees.

He also is active in his community. In the past two years he has been involved in fund-raising to benefit Junior League of Las Vegas, Opportunity Village, Nevada Cancer Institute, Children's Miracle Network and many others.

Borsack has been married to his wife Julie for 28 years and has three children — Kristin, 27, David, 24, and Kimberly, 23.

Deborah Roush

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RESTAURANTS



Gamal Aziz MGM Grand, President and COO

here are a variety of industries where Gamal Aziz could have been recognized. It makes the most sense, however, under restaurants. His leadership at one of the world's largest hotels has brought nearly a dozen new restaurants to the property in the past four years.

Aziz was named to his current position in July 2001, and since then, has lured worldrecognized chefs to the resort to give visitors an international flavor — literally.

Today, MGM Grand's restaurants include everything from chinese food with contemporary flair at Pearl to exquisite french cuisine at L'Atelier de Joel Robuchon. There's internationally recognized chef Michael Mina's Nobhill and Seablue, award-winning chef Tom

Colicchio's Craftsteak and Stephen Hanson's popular Manhattan restaurant, Fiamma Trattoria.

Celebrities Wolfgang Puck and Emeril Lagasse both have popular presences in MGM Grand, while Shibuya offers a Japanese dining experience complemented by an unrivaled sake cellar.

Aziz has helped change the culinary face of Las Vegas. The fine diners among us eagerly await what he has in mind next.

Deborah Roush

Kim Owens Del Frisco's Double Eagle Steak House, General Manager

im Owens throws a party in Las Vegas every night.

"Basically, that's what I do; I throw a party at Del Frisco's," said the bubbly Louisiana native who has been the popular steak house's general manager since it opened in 2000.

What started as a job to make extra money during her college days at the University of Southwestern Louisiana has blossomed into a career she enjoys.

"I was a hostess and I fell in love with the energy a restaurant has. It becomes a different entity every day depending on the guests in the restaurant at the time."

After taking assistant manager restaurant positions for some smaller eateries, Owens joined the Brinker International restaurant team in Dallas in 1995. Brinker owns restaurants including Chile's and On the Border.

"They taught me about structure. That this was fun but you can also run it like a business and make a great deal

of money."

When she was lured to Las Vegas and the Del Frisco's position, Owens had only been to Las Vegas once.

"It has been one of the best decisions I've made. I love the excitement and the energy here. I don't' have to be involved in all of it, but I like upbeat people who are excited about life in general," she said.

"There could not be a better job for me."

In fact, Owens has recently been given some additional responsibilities with her company; she's now a regional manager for Lone Star Steakhouse and Saloon. Del Frisco's and Lone Star are owned by the same parent company.

What does Owens like to do in her off time? "I'm an exercise fanatic," she admits. "And I like dining out with friends and my husband, Alan (of 14 years) or going out on the lake when we can."

Deborah Roush







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Vicky Hedderman Service Employees International Union 1107, President

icky Hedderman is passionate about pensions.

Hedderman is president of the Service Employees International Union 1107, which represents about 20,000 health care employees across the valley.

"Every worker in this country deserves a job where they can make a life for their family, have benefits and have a pension to retire, which is going out the window," said Hedderman, a native of Wyoming who moved to Las Vegas in 1982. "It's become abnormal for a working person to think they deserve a pension. Every worker in this country should have a pension so when they're ready to retire they know they'll be OK. This shouldn't be such a strange concept in 2005. Our mission with health care workers is to help make the changes necessary for people to want to come back to work, and getting back to the American dream."

A former secretary in the burn unit at University Medical Center, Hedderman has been involved in the medical

field for her entire professional career. She has been president of the Service Employees International Union 1107 for the last seven years.

"My father was a union person, so I grew up in a union family and understand the values of what that meant," she said, adding that the private sector has been phasing out pension plans. "What happened over the last 20 years is the big corporations got greedy and took it away, so instead of pensions we got into things like 401Ks, so what you get is up to Wall Street other than a defined pension where you know exactly what you're getting. The private sector has slowly eliminated those benefits --- it takes away from the CEO having six houses instead of four - while the public sector added them so now the place to work is in the public sector. It has come to a complete circle."

Danielle Birkin





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John Jasonek Clark County Education Association, Executive Director

ohn Jasonek moved to

Las Vegas in 1995 to assume the position of assistant executive director with the Nevada State Education Association before moving to the Clark County Education Association (CCEA) as its executive director in 2001. CCEA is the National Education Association's secondlargest local chapter, with more than 11,000 members. In 2000, Jasonek created the CCEA Community Foundation to serve as the philanthropic arm of the association. The foundation is a rapidly growing nonprofit organization funded by benevolent donations from individuals as well as businesses and nonprofit organizations. Its goal is to provide educational opportunities in Clark County in eight major areas of outreach. These include teacher professional development and training, oppor-

tunity grants, a parental in-

volvement training program,

a safe schools series of train-

ing projects, the Barbara G.

Edwards Memorial Scholarship program, a supplemental education services program, and STEP, the Student to Teacher Enlistment Project and Teachers Aide, which is a free store for teachers.

Jasonek followed in his parents' footsteps,

becoming a teacher after receiving a Bachelor of Arts in political science and a Masters Degree in administration from the University of North Florida.

Danielle Birkin

Geoconda Argüello Kline Culinary Workers Union, Local 226, President

eoconda Argüello Kline, a native of Managua, Nicaragua, is president of the Culinary Workers Union, Local 226. In 1979, she moved to the United States, relocating in 1983 to Las Vegas, where she worked at the Fitzgerald's Hotel as a guest room attendant.

Her desire to obtain better working conditions for employees prompted her

In 1990, she became part

dinator of the Housekeeping Study campaign; and as staff trainer of union organizers and lead organizers.

Argüello Kline is trustee of the Culinary Training Academy, trustee of the United Labor Agency of Nevada, trustee of the Culinary Pension Fund and trustee of the Health and Welfare Fund.

Danielle Birkin

Danny Thompson Nevada State AFL-CIO, Executive Secretary/Treasurer

anny Thompson developed an interest in politics while in his 20s, and has spent most of his professional career as either a lobbyist or an elected official. His foray into the political arena was admittedly serendipitous.

"It was issue-related," said Thompson, executive secretary/treasurer of the Nevada State ALF-CIO — the political arm of the labor movement that represents some 165,000 individuals in Nevada. "The particular person I ran against voted for something I disagreed with - it was philosophical — so I decided to do something about it. It's what I've been doing forever and I enjoy the work."

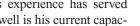
Thompson is a native Nevadan who served in the State Assembly from 1980-'90 and later went to work as a lobbyist for Blackie Evans, who previous held Thompson's position at the Nevada State ALF-CIO.

His experience has served him well is his current capacity at Nevada State AFL-CIO, which represents local unions and lobbies the Legislature, city council and other sub-divisions of government. However, he learned a dif-

ficult lesson in the process of learning those rules.

"In 1981, I introduced a bill that was one page long to make polygraphs illegal as a condition of employment," he said, adding that the bill was sparked by a mass firing at a hotel when a number of people could not pass a polygraph test and all were consequently fired. "When all was said and done and the gaming industry was done with me it was 11 pages long, and instead of making it illegal, it made it legal and set up an internship program in order to become a polygraph examiner. It was exactly the opposite of what I wanted to do and it had my name on it. I learned a lesson in the Legislative process."

Danielle Birkin





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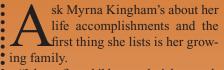
to become involved with the Culinary Union as a committee leader.

of the staff of the Culinary Union. Since then, Argüello Kline has worked in various capacities as an organizer with union and non-union casinos. She participated as an organizer in the Frontier strike; as lead organizer in the Rio campaign; as coor-

IN BUSINESS LAS VEGAS

RESIDENTIAL REAL ESTATE

Myrna Kingham Greater Las Vegas Association of Realtors, President



"I have five children and eight grandchildren. In two weeks my first greatgrandchild is due, although I don't look old enough for that!" she chuckled.

But as the outgoing president of the Greater Las Vegas Association of Realtors (GLVAR) and incoming president of the state's largest real estate organization

— the Nevada Association of Realtors and owner-broker of Tower Realty Group, Kingham's professional undertakings are equally impressive.

That she loves learning about the industry that is her life's work is evident by the fact that she has more designations than you can count on one hand — GRI, CRS, CRB, LTG, ABR and even CIPS, which is a certified international property specialist.

"They're coming out with a new designation; it's a resort designation and because I have my CIPS that qualifies me to (obtain) it and I'm looking forward to it."

The 28-year veteran of the real estate industry spends most of her time now buying and selling her own properties, occasionally working with referral clients. Her youngest daughter, Kimberly, an agent in the Tower Realty Group, has taken over most of her residential business.

That gives Kingham more time to spend on responsibilities like the GLVAR, which under her watch, held two fund-raisers in 2005 that netted more than \$100,000 for local charities.

As a native Las Vegan and one who specializes in the luxury condominium market to boot, Kingham said the most exciting thing to happen in real estate in the last few years here is the emerging high-rise market.

"I can't wait for them all to get built. Our whole skyline is going to change," she said.

Deborah Roush

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you stand by and live by," he added.

No matter how successful a company becomes, it's always important to be aware of the competition and changes in the industry as a whole, Stark asserts.

"You have to keep your eyes and ears open and make sure you never fall asleep at the wheel. You can't get complacent ever," Stark said.

While his agents and employees may keep him on his toes at the office, it's his 3-year-old and 18-monthold who keep him busy on the home front.

"I'm married to my best friend and we have been together for 14 years. Whenever I travel for more than just a quick shot, I take my family with me."

Deborah Roush



ark Stark knows it is a responsibility to be an industry leader. The firm he owns, Pru-

dential Americana Group of Realtors, has

more than 1,000 agents, reported \$2.4 billion in home

sales last year and has been atop the list of Las Vegas

arena at age 21, that responsibility is welcomed.

For Stark, who started working in the real estate

'We're the 35th most productive real estate com-

pany in the nation so we're looked at as one of the

leaders, and with that comes responsibility. But if you

have the right culture and your company comes from

integrity, regardless of what's going on, that's an easy

"However, you better have some core value that

residential real estate firm for years.

mesh," he said.

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MEDIA

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Kevin Janison KLAS-TV Channel 8, Weather Anchor

evin Janison enjoys going to school make that schools.

As the weather anchor at KLAS Channel 8, Janison has developed the popular Neighborhood Weather Network. As part of that, he makes more than 100 schools visits annually to give presentations on gathering the weather, speak at graduations and as a guest reader.

Most of the network's 100plus stations are found at area schools. "That fosters the enthusiasm in the school children," Janison said. "Weather is of interest to everyone. Plus, the kids love to see themselves on TV."

Janison volunteers his time with the George MacCall Youth Tennis Foundation, the Desert Research Institute, Habitat for Humanity, the Children's Heart Foundation, the Domestic Violence Task Force, Shade Tree Shelter and Friends of Red Rock. He has served on the advisory board for the proposed science center at the Community College of Southern Nevada campus.

The Las Vegas Chamber of

Commerce named him "Humanitarian of the Year" in 2003. Earlier this year, he was recognized as a "Citizen of Distinction" by the Foundation for an Independent Tomorrow. She was selected KLAS' employee of the year in 1998.

He has received four Emmy nominations, and won an Emmy in 2003 for "Best Performance News" in the southwest region. He has won a "Best Weathercast" award from the Associated Press, and "Best On-Air Personality" and "Best Weathercaster" honors from Women in Communications.

Janison started at KLAS, Las Vegas' CBS affiliate, in 1994 after stints in Reno; Madison, Wis.; Evansville, Ind.; Jackson, Miss.; and New York City.

In his spare time, he plays tennis and coaches youth baseball and basketball teams. Each spring, he makes an annual trek to the Plains to chase tornadoes.

He and his wife, Terri, have a daughter, Taylor, and a son, Colin.

Rob Langrell

eth Fisher grew up in and ATMs. a small-town atmo-

sphere. Now, she's helping the masses. Fisher handles the duties of health care reporter for KVBC Channel 3, Las Vegas' NBC affiliate. She has estab-

lished the popular segment "Healthline 3" that examines the industry and helps keep viewers informed. Before ever making it in Las Vegas, Fisher knew the country life. She was among one of

15 people in her high school graduating class in Huntington, Ore. She went on to graduate with a double major in journalism and literature from Pacific University.

Today, scores of people tune into Channel 3 for Fisher's health care reports. She covers everything from medical breakthroughs and news inside the valley's hospitals to reports on food and nutrition and the latest in pharmaceuticals. She has delved into hot topics such as elder abuse and the cleanliness of playgrounds at fast-food restaurants, pumps at gas stations

Beth Fisher KVBC-TV Channel 3, News Anchor

"I knew that our station had a need for health care reporting, and I expressed my interest," Fisher said. "Health care is one of those issues that viewers care the most about. I have it easy. I don't have to force-feed it to anyone. People need it and want it."

Fisher joined KVBC in 1999 as a weekend anchor, and moved into the weekday anchor spot for the 4 p.m. and 6 p.m. newscasts within a few months. She won several Electronic Media Awards for her health reports and was named Best Anchor in Las Vegas in 2003 and 2004.

She is on the advisory board for the Arthritis Foundation and Goodwill of Southern Nevada. Additionally, she is the co-chair for the American Heart Foundation's "Go Red For Women" luncheon scheduled for May.

She and her husband, Rian, have two dogs - Dan and Anne.

Rob Langrell

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NONPROFIT

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Steve Chartrand Goodwill of Southern Nevada, President and CEO

teve Chartrand found his calling early in life. "It really started with the values that my parents raised me with," said Chartrand, president and CEO of Goodwill of Southern Nevada Inc., a nonprofit organization that provides education, job training and job-placement services for individuals with disabilities and other barriers to employment. "I come from a large family and all of my siblings were either adopted or had a disability or cultural difference. I had a real passion for caring for people and wanting to serve people but I also realized that I had a lot of strength in motivating people and planning and things of that nature. I hooked up with Goodwill in 1986 in Tennesee (while pursing) my MBA from Tennessee State University and found the right combination of doing something that utilized my business skills and also providing a service to the community."

In 1996, Chartrand recognized an opportunity to assist Goodwill of Southern Nevada, which he said was struggling

and on the verge of going under. "There was definitely a need for what Goodwill could bring to the community and a need for services for people with disabilities and special needs," he said. "So my wife and I took a big risk and came out here and just threw ourselves into getting Goodwill of Southern Nevada back on its feet. We have pulled together a phenomenal management team and have turned this Goodwill into one of the leading service providers in the Valley."

Indeed, according to Chartrand, in 1996 Goodwill of Southern Nevada — which at the time operated two local retail stores — did not provide services to any individuals. This year the organization will assist more than 800 people. Similarly, since Chartrand took the reins, Goodwill of Southern Nevada has grown from 30 employees to 340, and has increased revenue from \$800,000 to approximately \$12.8 million.

Danielle Birkin

Jennifer Tuttle Make A Wish Foundation of Southern Nevada, President and CEO

Jennifer Tuttle has a wish: that her charitable contributions and volunteerism will positively affect as many individuals as possible, an objective that has most recently been directed toward children.

Tuttle is president and CEO of the Make A Wish Foundation of Southern Nevada, the local chapter of the nonprofit organization that grants wishes to children between the ages of 2 and 18 who have been diagnosed with a life-threatening medical condition that is not necessarily terminal.

Last year the local chapter granted 106 wishes, and is on track to administer the fulfillment of 120 wishes this year.

"I feel absolutely blessed that I'm able to have this career — not too many people can say they go to work every day and love their job," said Tuttle, who joined the foundation as a board member in 1996 and was named president and CEO earlier this year. "I think that the children are very brave, and I've never met a family who felt sorry for themselves. They're so committed to helping their children and we are committed to giving them the best possible wishes."

Tuttle explained that the wishes granted fall into four categories.

"'I wish to be' and that could be Spiderman," she said, " 'I wish to go' and that could be Disneyworld or Disneyland, 'I wish to have' and one of our most common is for children to have computers, and 'I wish to meet' and those could be any kind of celebrity. We try our greatest to grant these wishes. We don't promise because we don't want to disappoint the child, but when we send our children to Disneyland we send the whole family because we want them to have a respite."

Prior to her involvement with the Make A Wish Foundation, Tuttle, a native of Scotland, raised her family and volunteered with other charitable organizations, including the Assistance League of Las Vegas, Lied Discovery Museum and the Nevada Ballet.

Danielle Birkin



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Rick Yach

*Published in March 2005 by the Las Vegas Business Press.

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Susan Pucciarelli









FINANCIAL STRENGTH IN LOCAL HANDS

PHILANTHROPY



Hillary Westrom The Ritter Charitable Trust, Founder

Hillary Westrom doesn't wear red suits, she doesn't drive a sleigh and her pets aren't reindeer. Her giving isn't restricted to Christmastime either.

For many in Las Vegas, however, her work as a founder and decision maker with the Ritter Charitable Trust makes life a little easier all year long.

If you access the Web site listing the organizations and people Westrom and her longtime significant other, John Ritter, have helped through their trust, which they established in 2002, get ready to scroll. From a little boy who lost his family in a fire and received health insurance to countless children's charities, the couple steps in where there is need.

Westrom, a licensed marriage and family therapist in private practice specializing in working with victims of abuse an domestic violence, is touched daily by crisis and "how the rest of the community needs to stand up and take care of those in need," she said.

"The measure of the quality

of our community is how well we help those who can't help themselves."

Westrom said she considers it a privilege to be entrusted with the responsibility she shares with Ritter, chief executive officer of Focus Property Group. "Those who have been afforded success have an obligation to give back to the community," she said.

Westrom said the trust is administered through the Nevada Community Foundation that presents opportunities for giving to her. "And a lot of times I'm touched by something, I hear a personal story from a client or John will see something in the paper and say, 'We've got to help with this.' "

Nothing, she said, is more gratifying. "It's such a thrill and I get back 10-fold what I'm able to give. Personally, and for me and John and our relationship, it's so rewarding to do these small things for the community."

Deborah Roush

Steve Linder

HSBC Bank Nevada, Community Relations Manager teve Linder takes his personal one."

Sight for the second se

As a 1996 graduate of Leadership Las Vegas and a member of several nonprofit boards, Linder also serves on the Clark County School District's Partnership Advisory Board and chairs the Focus School Project.

Those who work in philanthropy give Linder high praise.

"Steve is one of the most community-minded individuals I know and an all-around good guy," said Stacey Wedding, development officer for the Nevada Community Foundation. "He gives back to the community by lending his time, expertise and financial resources on a professional level as well as a personal one." Linder's background includes being a Marine Corp Harrier pilot, followed by jobs at Continental Bank in Chicago and Brenton Banks in Des Moines, Iowa. He joined Household Bank in Salinas, Calif., where he headed the bank's acquisition group and in 2003, Household Bank became part of the HSBC Group, a global company with more than 250,000 employees and offices in 77

The bank is chartered as a credit card-only bank. It is the seventh-largest issuer of MasterCard and Visa cards in the United States with more than 14 million active accounts. Its major partners include General Motors and Union Privilege

countries or territories.

Linder is a graduate of the U.S. Naval Academy and holds an MBA from Northwestern University.

Deborah Roush



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ECONOMIC DEVELOPMENT

Peggy Proestos

City of North Las Vegas, Business Development Division Manager

hen your experience includes nearly three decades of work in multiple cities and states, you become an expert in your field.

That's the case for Peggy Proestos, business development division manager for the City of North Las Vegas. For Proestos, economic development is in her blood.

So much so that she teaches business courses several times a week at both the Community College of Southern Nevada and Regis University. Helping the Las Vegas Valley - and particularly North Las Vegas – grow is her responsibility.

"Every day is an adventure, because you never know what you'll encounter," said the 20year valley resident who also has worked for the city of Las Vegas.

Proestos has seen North Las Vegas grow in leaps and bounds during her four years working for the city. Recent statistics show commercial and industrial permits of projects costing more than \$500,000 jumped from \$37 million last

year to more than an estimated \$100 million in 2005.

Recently promoted from coordinator to division manager, Proestos oversees the division and its responsibility for implementing programs designed to achieve job creation and retention, increase income by attracting higher-wage job opportunities and thus increasing the quality of life for North Las Vegas residents.

She proactively markets the city and its benefits to the development community, both new and existing. Her team has been instrumental in the attraction of business into the new Cheyenne Technology Corridor.

Proestos also serves several organizations designed to promote the valley including a being a member of the Southern Nevada chapter of NAIOP and as a certified consultant with Business Retention & Expansion International.

Allen Grant

Bob Cooper City of Henderson, Economic Development Manager

any experts say sales figures are the backbone of business.

From vehicles at an auto dealership to software platforms at the computer store, sales are one key impact barometer.

At the top of sales chain is Bob Cooper, economic development manager for the City of Henderson. His job has larger ramifications than selling a Honda Civic or pitching a company on a new copy machine.

His job is selling the city to companies around the country. And, he's good at it. "We utilize Las Vegas' name

to our advantage," he said. "But, we try to separate ourselves as having a small-town feel. This is great place to call home."

Since joining the city's team in 1999, Cooper hasn't stopped promoting Henderson. In fact, more than 100 industrial and office companies have relocated there during in that stretch, creating nearly 6,500 jobs.

He's responsible for the city's economic development strategy including local business retention and expansion programs, business attraction and strategic business alliances. Plus, he handles citizen complaints against the government and helps achieve settlements. Henderson has grown into

the Nevada's second-largest city — from just 60,000 people in 1990 to more than 240,000 today. Cooper and his team continue to attract California businesses and companies from other surrounding states to the Valley with a business-friendly mantra and catch-phases that include "lower taxes," "lower cost of living" and "better employment opportunities."

"Our batting average is pretty good once we get them to see (Henderson)," he said. "Our closing percentages are strong. Once people understand Henderson, they just love it."

Cooper's 30-plus years of economic development experience include stints in Idaho, California and Washington. He also sits on the board of the Southern Nevada Medical Industry Coalition.

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Henderson Chamber of Commerce to host roundtable discussion on sales and marketing industry Dec. 7

HENDERSON - The Henderson Chamber of Commerce will host a roundtable discussion on the sales and marketing industry Dec. 7, from 8 a.m. to 9:30 a.m., in room C105 of the Henderson campus of the Community College of Southern Nevada – located at 700 College Drive in Henderson, just off I-215.

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The discussion, which will be moderated by Doug Beckley of The Beckley Group, will cover the challenges and opportunities of developing an effective sales and marketing team.

The roundtable will also allow chamber members to discussion, in detail, industry trends in developing effective sales departments as well as proper recruitment of sales staff.

For more information on the Sales Roundtable and other programs offered by the Chamber Henderson of Commerce, call the Henderson Chamber of Commerce at (702) 565-8951 or visit www.hendersonchamber.com. This event is free and open to only chamber members.

The Henderson Chamber of Commerce is a nonprofit, voluntary organization committed to promoting and supporting member

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ENTERTAINMENT

Dan Lee Pinnacle Entertainment, CEO/Chairman of the Board

ith a Wall Street background and several years of experience, Dan gaming Lee is a proven leader in several fields.

His business — Pinnacle Entertainment — is a diversified gaming and hospitality company with casinos in Nevada, Indiana, Louisiana, Mississippi and Argentina. Formerly Hollywood Park, the company also leases two card clubs in the Los Angeles area.

Lee spent more than seven years with Mirage Resorts, including stints as chief financial officer and senior vice president of finance and development. He also played a critical role in the development of the Bellagio and Treasure Island resorts.

Headquartered in Las Vegas, Pinnacle Entertainment opened two gaming properties this year (Louisiana and Argentina) and looks for further expansion. The nearly 70-year-

old company transformed itself into a gaming player in 1997.

> Since taking his role at chief executive officer and chairman of the board for Pinnacle in 2002, Lee oversaw the recruitment and hiring of a new management team. With a new team in place, Pinnacle expanded the Belterra Casino Resort & Spa between Cincinnati and Louisville and developed its newest property in Lake Charles, La.

Lee's company focuses on a corporate philosophy of improving a community's qualify of life including contributions to local charities.

Allen Grant

Blake Sartini Golden Gaming Inc., Chairman, President and CEOt

ife is as good as gold for Blake Sartini.

Since purchasing Southwest Gaming and renaming it Golden Gaming Inc. in October 2001, the company's president and chairman has been riding high.

As one of the fastest-growing gaming companies in the southwest with operations in Nevada and Colorado, the company is enjoying success on several fronts. It oversees Golden Tavern Group, which operates more than 40 Nevada taverns with multiple brands including Sierra Gold, PT's Gold, PT's Place and PT's Pub.

Golden Gaming also handles Golden Casino Group and Golden Route Operations, which is Nevada's third-largest slot route operator with about 3,000 machines in more than 200 locations.

Also serving at chief executive officer, Sartini's newest development is the popular chain of Sierra Gold taverns

- an upscale neighborhood tavern. Sartini's company separates itself from the competition by focusing on a service culture. Teamed with innovative and proprietary products, Golden Gaming is heading in the right direction.

With nearly a quarter century of experience in the local hotel and casino industry, Sartini is also the former chief operating officer at Station Casinos. Through his tenure, he developed a sense of getting to know players and their needs. As a result, Golden Gaming recently rolled out its newest players' card program - Golden Rewards.

The company experienced tremendous growth during the last four years under Sartini, and now employs more than 1,300 people.

Allen Grant

ou could say Mar-

garet White is in the







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<u>Jennifer Worthington</u> Pure Entertainment Group, Nightclub Co-owner

Worthington ennifer has rubbed elbows with some of Hollywood's biggest names.

Today, her influence on the Las Vegas entertainment scene is powerful. Worthington played an instrumental role in the opening of two of Las Vegas' hottest nightclubs - Coyote Ugly at New York-New York Hotel & Casino and Tangerine at Treasure Island.

She was an associate producer of the Hollywood cult film "Coyote Ugly" in 2000 and thought the idea of a real Coyote Ugly bar similar to the actual one in New York was a can't-miss proposition for the Las Vegas Strip. After purchasing a grant license agreement to the brand, she became a co-owner of the Las Vegas version.

Just like that, Las Vegas was the location for the first outpost in the Coyote Ugly Saloon franchise, opening in November 2001. A former assistant for Hollywood heavyweight producer Jerry

Bruckheimer, who produced "Coyote Ugly," Worthington managed the grueling process of dwindling down the more than 15,000 applicants for the bar's star attractions - the female bartenders.

Creating an interactive-bar atmosphere, Coyote Ugly is a southern-style saloon with a New York twist. Wooden floors, walls and bar tops gives the place southern charm. Branded by its trademark sexy female bartenders stomping on the bar, the club only serves beer and shots - no mixed drinks. It also rocks without a disc jockey, opting for a jukebox.

Worthington was on to something, as the franchise now has more than a dozen locations across the country. Yet, the Las Vegas club now ranks as the chain's top producer — bringing home \$14 in gross revenue in 2003 - and continues to wow Las Vegas tourists nightly.

Allen Grant

business of making dreams become reality. White and her Hendersonbased company help promote local talented jazz artists with aspirations of scoring a major

record label deal. As chief executive officer at Newport Pacific Records, White along with her husband, Larry, identify aspiring and veteran jazz professionals who are not represented by major labels.

"These are the true musicians," she said. "They are older and have worked hard at their craft. They're great at what they do."

With more than three decades in the music industry, the Whites act as a liaison for artists as they make their way up the ladder of success. Founded in 2000, Margaret's company represents a wide range of disciplines from contemporary and smooth jazz to mainstream and traditional works. Today, the company has more than 20 artists

Margaret White Newport Pacific Records, CEO

in its stable with another 50 in studios now.

She oversees the business component of the company. In addition, she recently spearheaded a joint agreement with Premiere Jazz an international distribution company — to help promote her clients.

White's company also hosts the Newport Pacific Jazz Festival in Henderson. The charity benefit has been picked up by the city for second run in 2006. "It's something we hope to continue building," she said.

In addition, White and Newport Pacific Records also help promote its artists through direct marketing and finding independent radio stations willing to play new artists. The company is even pitching the idea of a reality jazz search where judges award artists based on sound only.

Allen Grant

INSURANCE

David Dahan Orgill Singer Insurance & Investments, CEO

avid Dahan began his professional career as a shutterbug. "I was very passionate about photography and in my early years I always thought I would have a photography studio," said Dahan, a native of France who moved to Las Vegas in 1970. "I worked as a photographer and did fashion shows and portrait photography but I had a family and needed to make some money and in the midst of trying to be a photographer I got interested in insurance, and have been involved with the industry since 1987 or '88."

He said his foray from photography to insurance proved a natural transition.

"I went from taking a portrait to sitting with someone to assess their particular needs," he said. "I see it as a unique opportunity to have the ability to impact a business or someone's personal life. When we provide a health insurance policy to someone we are involved in their personal life and personal needs."

Dahan originally joined Orgill Singer as a broker. In 2001, he and partner Eric Springall purchased the firm, a full-service company that offers a comprehensive range of services, although Dahan's specialty is the benefits side: health, life, disability and long-term care.

Dahan said the insurance industry can be tumultuous, as premiums increase depending upon various factors. The key is to uncover pioneering strategies to keep his clients suitably covered.

"I don't think I bring good news sometimes," he said. "In our industry there have been times when increases in health care costs are very dramatic, and we try and bring innovative solutions. When there is a national disaster like Hurricane Katrina it has an effect on the cost of insurance nationally."

Danielle Birkin

Clara McDonald Insurcorp, Director of Client Services

lara McDonald is a problem-solver.

"I just really enjoy being able to roll up my sleeves and help people who don't understand insurance," said McDonald, who handles major local accounts such as Terrible Herbst Corp., local Wolfgang Puck restaurants, American Asphalt and Grading, and Walters Group. "I like problem-solving and I like going around the issue and investigating the issue and seeing how I can help. I think this is because of the fact that I was born in Cuba and nobody in my family could speak English and I had to interpret. I learned at a young age that you get a lot out of helping people."

McDonald, who has been in the insurance industry for 21 years, began her career as a pharmacy technician at Southwest Medical, moving into Health Plan of Nevada's member services department when the pharmacy closed. It was a pivotal professional opportunity that fell into her lap

and modified her career path. "It was kind of like broadening my horizons because when you're a pharmacy tech you have to know the insurance benefits and see if (the customer) is eligible and know what the co-payment is, so you kind of still have to know the benefits for the pharmacy," she said. "I knew how to read insurance so when I stepped into member services I was able to understand more of it."

McDonald, who joined Insurcorp six years ago, said the public often misperceives the insurance industry.

"It's not boring at all," she said. "You're always learning something new and there are always challenges."

Danielle Birkin







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Leslie Caprow Kaercher Campbell Assoc., Commercial Insurance Producer

eslie Caprow has been firmly entrenched in male-dominated industries for the bulk of her professional career, and has the moxie and mettle to pull it off with aplomb.

"I sell commercial insurance, which is kind of unusual for women — there's not a whole heck of a lot of us because it's a male-dominated industry across the board," said Caprow, who has worked at full-service insurance brokerage Kaercher Campbell Associates for three years.

She cut her teeth on the trading room floor in New York. "When I was a wee thing I was a Wall Street trader, again in a completely male-dominated work environment. I came away with the nickname 'The Dragon Lady' — I would rip your heart out for a 16th of a point on 'The Street.' "

A move from New York to Los Angeles, however, precipitated a career change, as Los Angeles is not a major financial hub. Serendipity led her to the insurance industry.

"My ex-husband and I owned a business and we had our own good commercial broker and under his tutelage I learned the ins and outs of insurance," she said, adding that the insurance industry has emerged as a field of paramount significance among business owners and other professionals. "Our message is so incredibly important, and people are starting to understand that we should be brought in on a regular basis. We always refer to the banker, the lawyer and the accountant as the holy trinity, but it should be expanded to include insurance — the sacred quad."

Caprow, who studied economics at St. Mary's University, also addressed the public misperception that the insurance industry is dry or tedious.

"Go drinking with a group of us that will dispel that myth," she joked.

Danielle Birkin

Russell Swain The GLB Insurance Group of Nevada, President

or Russell Swain, insurance is a family affair. Swain is president of The GLB Insurance Group of Nevada, formerly George L. Brown Insurance.

"The Browns and my family have been partners for 45 year — my dad and George L. Brown III were 50/50 partners from 1960 on," said Swain, a native of Las Vegas who joined the 64-year-old agency in 1988 and took the reins as president two and a half years ago. "I always planned on going into insurance. I started with Fireman's Fund Insurance Co. in 1981 and worked under a special program designed for insurance agents' sons and daughters in a twoyear training program. In essence I went to the University of Fireman's Fund but I got paid to go."

Swain said The GLB Insurance Group of Nevada has undergone two mergers in the last five years — with a third expected to be finalized by the end of the year — and has consequently grown from 15 employees to 40. The agency focuses largely on businessrelated insurance, it also offers other categories, such as personal insurance and life and health.

"I specialize in business insurance and meet a variety of different people and try to develop a plan to cover their assets and protect them from financial loss," he said. "No one business owner is exactly the same, so you have some unique and interesting opportunities. You get to work strategically to set up an affordable insurance solution to protect clients."

Swain is slated to become president of the Nevada Independent Insurance Agents and Brokers Association in 2007, a position that also seems to run in the family.

"We're the only firm in Nevada to have a third-generation president of the Nevada Independent Insurance Agents and Brokers Association," he said.

Danielle Birkin



SPORTS

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Tina Kunzer-Murphy Las Vegas Bowl, Executive Director

Tina Kunzer-Murphy is constantly surrounded by men. And that's how she likes it.

As executive director of the Las Vegas Bowl, she is the only bowl director in the nation who is female.

"My job is to get Las Vegas to enthusiastically support the Pioneer PureVision Las Vegas Bowl," she said.

She is seemingly perfect for her position. Two of her biggest passions are Las Vegas, and, as you might expect, football. "I love to be around the young people and those with a passion for life," she explained.

As a native Las Vegan and a UNLV graduate with a Bachelor of Science and Masters of Education degrees, Kunzer-Murphy has also worked as the university's head women's tennis coach, senior women's administrator and assistant athletic director.

Most fall weekends you will find her cheering for a high school football team. Her husband, Greg, coaches football at Green Valley High School and she regularly attends UNLV games. Their son, Stephen, graduates in December from the University of Arizona

Her biggest personal achievement recently? She just ran her first 5K race.

In her off time Kunzer-Murphy, who admits to growing up as a "cheerleading type rather than the sports type" until she attended college, enjoys walking her dogs — Ruby and Rocky — reading and shopping for shoes.

Deborah Roush

Dan Dolby Las Vegas Gladiators, General Manager

"I'm living the dream that every fantasy football player participates in," said Dan Dolby, general manager of the Las Vegas Gladiators.

Of course, since the moves he makes as the lead decisionmaker for the city's arena football team impact real lives, real people and real fans, it carries a bit more stress.

But the laid back Dolby, who spent 15 years as a marketing executive for Pepsi while overseeing multi-million sales and marketing campaigns for one of the world's largest companies, takes it in stride.

Because Las Vegas has a history of failed sports franchises, Dolby is on a mission to make the Gladiators a success. "I feel a personal responsibility to the city and residents that we make this work," he said.

With their fourth season just around the corner, the

Gladiators are the third-longest tenured sports team in the city. "We're right behind the (Triple-A baseball) 51s and old Stars and the Thunder (hockey team), which were here for five years," he said.

Dolby predicts success. "Attendance is up; community involvement is up. We just have to put a winning team on the field."

A football lover, Dolby coached high school football at his alma mater, Santa Clara High School and also at Hueneme High School, both in California, for more than 15 years. He was a member of the 1999 Ventura County (Calif.) coaching staff of the year.

It's experience that helps in his job now, which requires recruiting, player evaluations, contract negotiations and salary cap compliance.

On the home front, Dolby is married to wife Yolanda and has four children ranging in age from 9 to 21.

Deborah Roush

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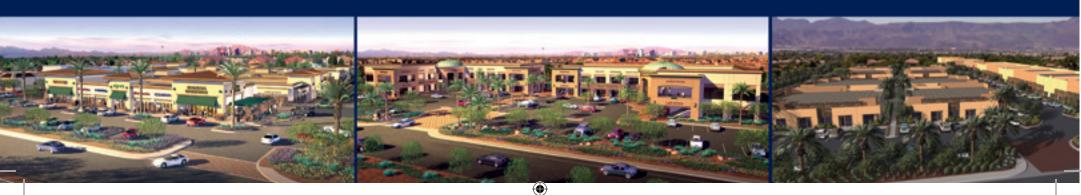


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RETAIL

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1. CHEYENNE FAIRWAYS BUSINESS CENTER

Location: Cheyenne west of Durango on the Durango Hills Golf Club.

A 50,000 square foot office /retail development for lease, featuring two five thousand square foot retail buildings fronting Cheyenne and a two-story 40,000 square foot office building fronting the golf course. The office building will be located directly overlooking the 3rd and 4th greens and the entire length of the Durango Hills Golf Club. In keeping with the theme, between the office building and the golf course, Investment Equity is building an expansive putting green for the exclusive use of all the tenants. This project is well located within close proximity to the Mountain View Hospital, Summerlin, Desert Shores, the Las Vegas Tech Center and I-95, with restaurants and shopping nearby.

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2. COPPER POINTE BUSINESS PARK Location: Fronting the I-215 Beltway between Sunset and Russell.

This development is a 74,000 square foot high image office park, consisting of two (2) two-story buildings with units for sale ranging from 2,500 to 37,000 square feet. The project is ideally situated fronting the I-215 Beltway and is within a 3 mile radius of three new hospitals, the proposed Stations Casino at Durango and the mixed-use retail/office/high-rise residential developments called "The Curve" and "Durango Village." All owners will enjoy the benefit of having signage on the freeway with excellent visibility and tremendous exposure.



3. RAINBOW CORPORATE Center

Location: On the corner of Rainbow and Post, just north of the I-215 Beltway.

This development will be built in 3 phases, consisting of 12 medical/office buildings for sale. Units will range from 2,000 to 15,000 square feet, totaling over 87,000 square feet. The project is situated close to the I-215 Beltway and within a 3-mile radius of three new hospitals. All owners will have high visibility with signage on their buildings as well as monument signs fronting Rainbow, visible to over one million cars that pass this site monthly.

WWW.INVESTMENTEQUITY.COM 702-871-4545



4. STONE CANYON PROFESSIONAL PARK

Location: Sahara Avenue, between Belcastro Street and Tenaya Way.

A high image, mixed-use commercial business park with a prestigious address, it sits across the street from the Mercedes Benz, BMW, Porsche, Jaguar and Aston Martin luxury automotive dealerships. It is an 83,000 square foot commercial project, comprised of a 15,000 square foot retail building for lease and a 68,000 square foot office campus, which will include single-story office building for sale or lease. The development will be enhanced with awnings, stone veneer features and a lushly landscaped courtyard. Owners and tenants will benefit from a pylon sign with an electronic color reader board, visible to the 16 million cars that pass this site annually.

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5. MCLEOD BUSINESS CENTRE

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Location: In the airport area on McLeod and Post just east of the Sunset/McLeod intersection.

This 84,000 square foot office and office/warehouse project will consist of eight 5,000 square foot office buildings divisible to 1,250 square feet for sale or lease, and eight office/warehouse buildings ranging in size from 4,500 to 9,000 square feet. All buildings will be architecturally compatible with stone finishes on the exterior and are for sale in a grey shell condition. Each owner will enjoy the benefit of having signage on their building as well as a monument sign.

6. SPANISH TRAIL BUSINESS PARK

Location: On the corner of Rainbow and Tropicana across the street from the award-winning master-planned community of Spanish Trail.



The 76,000 square foot mixed-use development will consist of a 10,000 square foot retail building for lease fronting Rainbow, and an office campus of eleven buildings with units for sale from 2,050 square feet up to 10,000 square feet. All owners will have signage on their buildings, as well as a location on one of the two pylon signs for the project. They will also have the luxury of having their personalized business messages displayed 24/7 on an electronic color reader-board located within the pylon signs fronting Rainbow and Tropicana.

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7. NORTH BUFFALO BUSINESS CENTRE

Location: On Buffalo just north of the Buffalo/Cheyenne intersection.

This development will have two 10,000 square foot single story buildings with units for sale or lease ranging from 2,500 to 10,000 square feet. The project enjoys the benefit of having both high visibility and a great location close to Mountain View Hospital, the Las Vegas Tech Center and

I-95. Owners will have signage on the building and a monument sign fronting Buffalo, as well as an electronic reader board for personalized business messages.



8. SOUTH RAINBOW BUSINESS PARK

Location: On the corner of Rainbow and Oquendo, 1/2 mile from Spring Valley Hospital.

This project is a 44,000 square foot development, consisting of two 22,000 square foot buildings. The recently completed buildings surround a

lushly landscaped courtyard with paver stone walkways, featuring two striking nine-foot tall sculptures made out of copper and polished metal on each end of the courtyard. The office development will be anchored by a 22,000 square foot, full service, state of the art WaterMark Executive Suites. All tenants in the Executive Suites will have the same privileges as other larger tenants within the office development, in that they will enjoy having their name and business message displayed on the color reader board 24/7, 365 days a year.



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9. TECH RETAIL CENTER

On the northeast corner of Buffalo and Smoke Ranch.

This 14,000 retail development offers tenants high visibility and outstanding demographics, and is anchored by the new Becker Steakhouse. It is located directly in front of the main entry to Desert Shores, and is adjacent to the Las Vegas Tech Center, which includes 2 million square feet of existing or planned commercial space. This \bigcirc

project is ideally situated in close proximity to Mountain View Hospital, I-95, Summerlin, as well as North and South Shores.

10. Southwest Business Park

Location: On the northeast and southeast corners of Rainbow and Ponderosa.

The Southwest Business Park is a 40,000 square foot medical/office project located on the Northeast and Southeast corners of South Rainbow and Ponderosa. The project includes eight single story 5,000 square foot buildings for sale. The project has close proximity to the I-215 Beltway and Spring Valley Hospital.

FOR MORE INFORMATION PLEASE CONTACT BOB HOMMEL AT INVESTMENT EQUITY 702-871-4545 WWW.INVESTMENTEQUITY.COM

PROPERTY MANAGEMENT



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Frank Gatski Equus Management Corp., President

Frank Gatski, success hasn't come easily. That's why it is something that makes him especially proud.

"I didn't come from a wealthy family or have the opportunity to get a good education to get the best start," Gatski admitted.

Instead, he credits an internal drive to succeed, common sense, honesty and trustworthiness with helping him become the top dog at one of the leading property management firms in the state.

Gatski launched his career in commercial real estate in the late 1980s with J.A. Tiberti Construction, then joined Equus Management Cop., a small Las Vegas-based property management firm.

After working for the company for six years, he bought it. He has expanded the firm's client base from one to more than 50 while amassing a portfolio of more than 2.5 million square feet of commercial space under contract for property management and leasing services. He employs more than 30 people. He has tackled tough real estate designations; he's a Certified Property Manager and Certified Commercial Investment Member.

But success and wealth hasn't given Gatski a big head.

"I know this isn't rocket science," he said. "I'm just rolling up my sleeves and doing my work — filling commitments to my clients, my employees and my family."

Frankly, he's more interested in touting the accomplishments of his 10-year-old son, Grant, 7-year-old daughter, McKenna, and wife of 16 years, Tammy.

Between piano and tennis lessons, the University of Nevada-Las Vegas Children's Choir and Cub Scouts, the kids keep him hopping.

"My family is my passion," he said. "That's how I like it."

Deborah Roush

Deborah Stout Stout Management Co., Owner and CEO

s the owner and chief executive officer of the fourth-largest woman-owned business in Las Vegas, Deborah Stout has a lot of responsibility. And she thrives on it.

Since purchasing the company and becoming its sole owner in 1989, Stout has more than tripled the company's portfolio and employee base making it one of today's most respected property management firms in Nevada.

With about 250 employees managing \$6.1 million square feet, Stout Management Co. is almost three times as large as its closest Las Vegas competitor.

Prior to purchasing the company, Stout was the office manager, secretary and receptionist for Stout Canfield Co. and became a partner in Stout Management Co. in 1980.

She has earned her Accredited Resident Manager (ARM) and Certified Property Manger (CPM) designations from the Institute of Real Estate Management; she holds a Certified Apartment Property Supervisor (CAPS) designation from the National Apartment Association; and she is a Certified Occupancy Specialist (COS) through the National Council for Housing Management. She also is a licensed Nevada real estate corporate broker.

Under her direction, Stout Management Co. earned Accredited Management Organization (AMO) status from the Institute of Real Estate Management.

Stout's skills are increasing property value through creative marketing, cost controls, contract negotiations and personnel evaluations.

Stout also is a believer in giving back the community where she was born and raised. She is a member of the Gift Giving Advisory Board at the Meadows School, the Cox Communications Advisory Board, the Valley Hospital Advisory Board and The Animal Foundation Advisory Board.

Deborah Roush

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The University would like to congratulate Lisa Ackerman, Las Vegas Campus Director, on her nomination as one of the top 90 People of Influence in Las Vegas.



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REAL ESTATE DEVELOPMENT



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Bruce Langson Langson Development, President

When Bruce Langson says developing property in Las Vegas is a family affair, he means it.

Langson, a native Las Vegan with 38 years of construction and development experience, may be the president of Langston Development, responsible for overseeing everything from operations to design. But he's only part owner.

"There are four owners — my wife Cathy, my son Ryan and my daughter Nicole Terry," he said proudly.

And building, it seems, is in Langson's blood. "My grandfather was a builder and my father was a builder in Las Vegas," he said.

In fact, when it comes to naming the person most influential in his own life, Langson is quick to credit his father. "As a teenager he allowed me to sit in on meetings and that's where I learned how to put together a subdivision and all about lending," he remembered.

Langson Development is building Las Vegas Central, a \$1 billion, 1,000-home luxury high-rise condominium project that will include more than 100,000 square feet of shopping and dining.

Amazingly, it requires demolishing apartments built by Langston's father more than 40 years ago — the Kona Loha apartments on Sierra Vista Drive — as part of the undertaking. "I was a laborer on that project!" he said.

Langson said developing property has been a profitable family business because it is one of life's three necessities. "There's food, clothing and housing. It's not a fad thing. We've just stayed with the basics."

Deborah Roush

Susan Wincn EJM Development Co., Vice President of Nevada Properties

S usan Wincn is an expert in the art of negotiation.

IN her position as vice president of EJM Development Co.'s Nevada properties, her job makes her responsible for negotiating all leases and proposals for the city's thirdlargest commercial real estate developer.

In addition, she oversees the property and facility management departments, develops tenant retention practices and represents the company in the public sector.

EJM is privately owned and headquartered in Los Angeles with a portfolio in excess of 10 million square feet of industrial property in California, Nevada, Arizona, Utah and New Mexico.

EJM is developing the Arroyo, a master-planned business park located off I-215

between Rainbow and Buffalo drives that will accommodate 4.5 million square feet of industrial, office and retail space.

With more than 12 years of experience at EJM, Wincn stands behind major projects including Arrowhead Commerce Center, Spencer Helm Business Center, Warm Springs Business Center and Century Park. Since she opened the Nevada operations of EJM in 1994, the local staff has grown from one to 20 employees.

Before joining EJM, Wincn spent many years living in Europe as well as multiple locations within the U.S. where she worked in a variety of real estate-related disciplines.

After relocating to Las Vegas, Wincn worked for CB Commercial in their industrial division. She then joined EJM.

Deborah Roush

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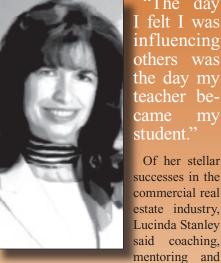


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COMMERCIAL REAL ESTATE

Lucinda Stanley

Shea Commercial, Senior VP and Corporate Broker



"The day felt I was nfluencing others was the day my teacher became my

tudent.' Of her stellar successes in the commercial real estate industry, Lucinda Stanley coaching,

training commercial real estate sales agents through seminars and in-house training programs has been her greatest contribution to the industry.

"My joy is watching others excel and become the best commercial sales agent they desire to be, whether they work directly for our company or not," Stanley said. "Stepping up to the plate and leading by example has been my motto."

Stanley has written and taught "All About Commercial Leasing Parts I and II" since 1998 and was awarded the Greater Las Vegas Association of Realtors (GLVAR) "Top Commercial Instructor of the Year" award in 2003. She has also taught the GLVAR's "Fundamentals in Commercial Real Estate" program.

Before she established Shea Commercial's Las Vegas office, Stanley merged her own company, Certified Commercial Real Estate, with Coldwell Banker/ENT Real Estate Services, where she served as senior vice president for nearly four years. Stanley currently specializes in all aspects of medical/office sales and leasing, office and industrial condominium sales, land acquisition and retail sales and leasing.

Stanley is past president of the local Institute of Real Estate Management (IREM) chapter. She is also a past director of Big Brothers Big Sisters and maintained a professional alignment between CCIM and the Partnership's Focus Program. Stanley's professional affiliations include CCIM Institute, Institute of Real Estate Management (CPM designator), Greater Las Vegas Chamber of Commerce and the National Association of Industrial and Office Parks.

Lisa McQuerrey

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E. Thomas Naseef Coldwell Banker Commercial ETN, President/Corporate Broker

he number is a bit overwhelming, but try \$700 million. That's

transaction value of commercial real estate E. Thomas Naseef has been responsible for during his 28-year career.

has Naseef seen the face of commercial real estate in Southern Nevada change dramatically since the mid-1970s, when he first became a licensed broker. Active in the industry ever since, Naseef is a respected mentor who has trained some of the best and brightest. He said he was fortunate to have mentors of his own early

the

in his career, and though he hates to see promising young realtors move on, he's proud of the success and production they take out into the industry. He has served as director and multiple

listing chairman for the Las Vegas Board of Realtors. He was also vice president and director of Diversified Leasing and Management and president of the Las Vegasbased InterWest Commercial Real Estate Network. Before joining Coldwell Banker Commercial, Naseef was president of ETN Commercial Real Estate Services and was involved in the brokerage and development of retail, office and office warehouse properties valleywide. As president of Coldwell Banker Commercial ETN Real Estate Services, Naseef owns 100 percent of the company.

"Over the years I've had valuable mentors who taught me the right way to do things : in this industry and in this town," Naseef said. "In turn, I pass on my knowledge, experience and the value of working hard. It's rewarding to work with people who have fresh, new ideas. It keeps me sharp."

Naseef is respected for his integrity and • for his honesty. Some of his clients include Science Applications International Corp.; TRW Environmental Safety Systems; Motorola Inc.; La Z Boy Furniture Galleries; Wendy's; Lucky Food Centers and the Public Employees Retirement Systems of Nevada.

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Lisa McQuerrey



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HOME BUILDING

Southern Nevada Home Builders Association, Executive Director

Don DelGiorno KB Home of Nevada, President

B uilding homes is big business, and Don Del-Giorno is at the top of the heap. As president of KB Homes of Nevada, Del-

As president of KB Homes of Nevada, Del-Giorno oversees the Valley's top homebuilder. KB Home built nearly 4,000 homes in 2004.

DelGiorno heads up the division's land acquisition, construction, purchasing, customer services, sales and marketing responsibilities.

Building home for nearly 50 years, KB Home has domestic operations in a dozen states. Locally established in 1993, KB Home employees more than 500 valley residents.

With 26 years of industry experience, DelGiorno started with KB Home when the company acquired Lewis Homes in 1999. At Lewis, he served several

key roles before KB Home promoted him to vice president of land development for its Las Vegas division.

A valley resident since 1983, DelGiorno said the company is trying to provide more affordable housing as it introduced a three-story design this year. In addition, he was instrumental in KB Home's

Water Smart Home program. Designed to save residents up to 75,000 gallons of water per year through a Southern Nevada Water Authority program, KB's Water Smart Home hit the market earlier this year.

Allen Grant

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ou owe Irene Porter a thank you. The Southern Nevada Home Builders Association (SNHBA) executive director might have saved you a few hundred bucks a year in power and utility bills.

Fostering partnerships and friendships, Porter wanted to bridge a gap between the construction and home building industries. Through her efforts, the industries are working together for the betterment of everyone. Along with the Asoociated General Contractors, Porter helped roll out a new energy conservation code that governs the construction industry.

A recent recipient of the AGC's Cornerstone Award honoring a civil servant for their foresight and fiscal responsibility in initiating projects that make Southern Nevada a better place to live, Porter has been at the helm of the SNHBA — the largest trade group representing residential construction in Nevada — for nearly three decades.

Along with her committee reviewing around 150 bills each legislative session, Porter's responsibilities include serving as chief executive and manager of the organization and its special programs, lobbying on behalf of the association and the industry and dealing with local, state and federal governments on issues affecting builders.

Covering Clark, Lincoln and Nye counties, the SNHBA designs several education al programs and operates various committees dealing with local government. It also lobbies for various industry issues including community planning, building codes and national qualify assurance.

Porter, who also served as director of planning at the city of North Las Vegas, has garnered numerous awards and honors including being named Lobbyist of the Year in 1991.

Allen Grant

HEALTH CARE

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Teressa Conley St. Rose Dominican Hospitals–Siena Campus, COO

elping people has always been Teressa Conley's passion. She has a big job being re-

sponsible for all nursing and ancillary departments at St. Rose Dominican Hospitals' Siena Campus and she loves it.

As chief operating officer, Conley oversees several departments at the hospital including nutrition, pharmacy, respiratory therapy, radiology, admissions and environmental services.

With more than 1,300 employees and 214 beds, the Siena Campus opened in 2000 to better serve Henderson and Las Vegas residents. Even after the projected summer 2006 opening of its southwest valley San Martin campus, the Siena facility will still be the largest of the St. Rose hospitals in the Valley.

The Siena campus stretches to nearly 330,000 square feet and provides an array of health services that includes pediatrics and neurosurgery. It is also designed to handle obstetrical, emergency, rehabilitative, diagnostic-imaging and surgical services.

St. Rose Hospitals are part

of Catholic Healthcare West (CHW), which owns and operates nonprofit, non-tax supported hospitals and health care facilities in California, Arizona and Nevada.

With more than two decades of medical-industry experience, Conley joined the St. Rose team last February after serving as COO for four years at Northridge (Calif.) Hospital and Medical Center - a part of CHW. She replaced Vicki Van-Meetren, who is now president at the St. Martin Campus.

Since Conley's arrival, the Siena campus opened a Level III trauma center, which provides general surgery, handles auto accident and drowning victims, cares for gunshot and stabbing-wound patients along with those with broken bones and minor burns.

Investing \$250,000 to purchase specialize equipment, the campus also added surgical services in July for individuals with injury or disease involving the retina, a nerve layer at the back of the eye that sense light and sending images to the brain.

Allen Grant

<u>Tim Hingtgen</u> Summerlin Hospital Medical Center, CEO and Managing Director

ealing with pain and death is a difficult part of his job.

For Summerlin Hospital Medical Center Chief Executive Officer Tim Hingtgen, experiencing happiness with a family and newborn baby or the successful rehabilitation of a patient is well worth the long hours.

Named CEO last February by The Valley Health System, Hingtgen has the responsibility of overseeing a staff that included 800 employees and more than 1,200 physicians.

Located on 40 acres in The Crossing Village in Summerlin on Town Centre Drive, the center is comprised of a 400,000-square-foot campus with nearly 300 private patient suites. It boasts a variety of services, including a BirthPlace maternity unit, The Cancer Institute of Nevada, neonatal intensive care unit, wound care and women's health programs, 24-hour emergency care and inpatient/outpatient rehabilitation programs.

Through Hingtgen, the hospital recently opened the largest acute-hospital rehabilitation facility in the Valley.

The \$10 million, three-story addition included nearly 50,000 square feet of additional space in the hospital's north tower. It also added almost 50 private rooms, a 4,000-square-foot therapy area and a pediatric unit.

Hingtgen previously served as chief operating officer and administrative project director at the hospital. For a stretch, he was COO at Havasu Regional Medical Center in Arizona. In addition, he has acted as the CEO of an Indiana-based medical center.

Allen Grant



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EDUCATION

Lisa Ackerman University of Phoenix, Director of Las Vegas Campus

isa Ackerman believes in education so much that she made it a career.

As the director of the University of Phoenix's Las Vegas campus, she oversees all activities, including recruitment, and programs at the valley's five campuses. With an average student age of 34, University of Phoenix is not your typical institute of higher education.

We've all heard the radio commercials and seen the television spots. According to Ackerman, the university is reaching its core audience as several thousand Nevada students have enrolled in its onground and FlexNet academic programs in the last decade.

Ackerman, who assumed her role in 2003, has been with the local University of Phoenix for nearly a decade in various positions. She said advanced and continuing education are trendy with adults of all ages. "Education is becoming

more than more important (in our society and in Las Vegas),"

she said. "It's never too late to go back (to school).

Founded nationally in 1976, the University of Phoenix is designed to educate working adults to develop the knowledge and skills that enable them to achieve their professional goals, improve the productivity of their organizations and provide leadership and service to their communities. Established locally in 1994, the university employs nearly 400 faculty members in Nevada. Some of the most popular programs offered include

Bachelor of Science degrees in business/accounting, business/administration and human services/management. The university also offers masters programs in education, management and information systems.

The local campus has flourished since 1994 when its first graduating class totaled 24 students. This year the university will graduate nearly 1,000 young adults

Allen Grant

Ruben Murillo Jr. **Clark County Education Association, Vice President**

uben Murillo Jr. helped many weather the storm.

After hurricane disasters ravaged the Gulf Coast, Clark County Education Association (CCEA) executives wanted to help the coast's displaced teachers by assisting them after their relocation to the Clark County School District.

Enter Murillo, the CCEA's vice president at CCEA.

He played a significant part in helping the school district join forces with the Silver State Schools Credit Union and the Teachers Health Trust and Education Support Education Association to create the Katrina Educator Relocation Project. The coalition oversees distribution of finances, while CCEA handled household goods, housing and other donations for the region's teachers.

"We try to help (the displaced teachers and their families) with whatever support they needed," said Murillo, who chaired

the coalition committee. Nearly 30 teachers and their families have been assisted with the project.

The CCEA is a nonprofit organization formed to provide a cohesive support network for Clark County educators and has more than 12,000 members. It is responsible for protecting educator's rights, negotiating teacher contracts, promoting improved working conditions and professional development, and improving educator's economic welfare. Murillo, who was voted into the position in 2001 by CCEA members, is entering his third two-year term. The 25-year Las Vegas Valley resident has spent nearly two decades in the CCSD. Currently on a leave of absence from his position as a special education teacher, Murillo ends his term as vice president in 2007.

Allen Grant



Fred Albrecht UNLV, Vice President of University/Community Relations

red Albrecht might be UNLV's biggest fan. As UNLV's vice president of university and community relations, he loves the Southern Nevada campus so much that he's worked for the school for 25 years — the second-longest tenure of any

> campus employee. He oversees alumni and government relations, photo and web services and marketing, and has also been executive director of alumni relations since 1973.

In that role, he manages the entire department, including chapter development, annual fund-raisers and budgeting. He spearheaded the campaign to raise funds of about \$3 million for the Richard Tam Alumni Center. The 23,000-square-foot facility opened in 1990.

Born in Youngstown, Ohio, Albrecht arrived in Las Vegas in 1970 to serve as an assistant men's basketball coach just one year after the school's Board of Regents approved the institution's

current name. He is also one of the most successful men's tennis coaches in school history.

UNLV enrollment has experience significant growth since Albrecht's arrival. Nearly 30,000 students now attend the institution - a far cry from the 29 students, who graduated at the first commencement ceremony in 1964.

During his tenure, Albrecht helped the school by serving two separate terms as interim athletic director. Before his current role, he was executive director of athletic fundraising.

Serving on several community advisory boards, he volunteers at the United Way and with the Boy Scouts of America. He also helped with the city's Centennial Celebration project.

Allen Grant

Heather Collins Foothill High School, Special Education Teacher

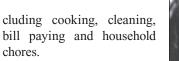
ducating Henderson's youth is her passion, despecially those requiring special attention.

For Heather Collins, she's a believer in going the extra mile for children. Since becoming a teacher's aide nearly two decades ago and helping hearing-impaired students at Las Vegas High, Collins has devoted her professional life to education.

Armed with Bachelor of Science and Masters degrees special education from in UNLV, the Henderson resident saw an opportunity to further assist her students with varying degrees of mental retardation.

She created the "On Our Own" project designed to assist students with mental disabilities learn to improve their daily living skills in-

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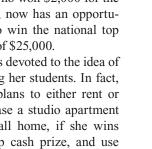
In keeping with the Individuals with Disabilities Education Act of 1997, Collins wanted to improve her students' skills in independent living by attempting to recreate a more lifelike home environment for her students to learn key skills.

For her efforts, Collins was named a 2005 ING Unsung Heroes award winner. Collins, who won \$2,000 for the award, now has an opportunity to win the national top prize of \$25,000.

She's devoted to the idea of helping her students. In fact, she's plans to either rent or purchase a studio apartment or small home, if she wins the top cash prize, and use the home to integrate her students in a real-world setting.







Allen Grant

CONVENTION SERVICES

Paul Dykstra GES Exposition Services, President and CEO

"Bleak" is how many convention-services executives described business after the incidents of Sept. 11, 2001. Those terrorist attacks crippled the trade show and convention industry.

Paul Dykstra - president and CEO of GES Exposition Services — viewed it as a challenge.

Dykstra has guided GES since 2000, taking it through difficult times of streamlining and cutting expenses. He persevered with his team to provide excellent customer service and value-driven exhibition and event services.

The Las Vegas Valley's largest convention services company with 500 employees, GES rebounded from just 182 local conventions serviced in 2001 to nearly 240 this year.

Dykstra, whose company also has work agreements with the biggest players in gaming including Park Place Enter-

tainment, has been tabbed to succeed Robert Bohannon as president and CEO of Viad. Beginning in 2006, he will also be a member of Viad's board of directors.

With a \$40 million, 850,000square-foot Las Vegas facility serving as GES headquarters, the full-service exhibition company serves a nice chuck of the more than four million visitors and \$5 billion-plus in economic impact from nongaming trade shows. Dykstra's company produces some of the country's biggest trade shows including Consumer Electronics Show (CES), National Association of Broadcasters and Men's Apparel Guild of California (MAGIC).

A foundation board member at Opportunity Village, Dykstra helped GES turn a nice profit for its parent company Viad Corporation, which reported nearly a billion dollars in revenue last year for its convention and event services segment, which includes GES.

Allen Grant

Martie Sparks Mandalay Bay Resort & Casino, VP of Catering and Convention Services

hen a property like Mandalay Bay grows from 180,000 to 1.5 million square feet of meeting and exhibition space in less than six years, it makes people sit up and take notice.

When MGM Mirage - Mandalay Bay's parent company - needed someone to oversee catering and convention services last June and create a more trade-show friendly environment, corporate executives turned to Martie Sparks. She had held various positions in catering and convention services at MGM Grand since 1992.

Now responsible for handling day-to-day convention operations for Mandalay Bay, she identifies ways to enhance the experience for the customer, which include high-profile clients like Mc-Donald's, Ford Motor Company and IBM.

After the \$236 million expansion opened in January 2003, Mandalay Bay Convention Center became the nation's fifth-largest convention center featuring a 12,000-seat events center and more than 120 meeting rooms. The property now hosts some of the country's largest exhibitions including the World Shoe Association, International Tile and Stone Show, International Autobody Congress & Exposition's NACE Expo and Promotional Products Association International bringing in excess of 20,000

The property even features a "megaballroom" — a 100,000-square-foot, two-level carpeted ballroom that's been tabbed the largest hotel ballroom in the nation. The department handles in excess of 1,000 conventions a year at Mandalay Bay.

Allen Grant

participants.





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Craig Rowley Las Vegas Convention Center/Cashman Center, Senior Director of Facilities

ealing with bigdollar transactions along with masses of conventioneers and attendees is nothing new for Craig Rowley.

As senior director of facilities at the Las Vegas Convention Center (LVCC) and Cashman Center, he deals with nearly a hundred conventions, meetings or events per year with nearly two million attendees. He also manages some of the largest conventions in the U.S., including Men's Apparel Guild in California (MAGIC), Consumer Electronics Show (CES), Global Gaming Expo and the National Association of Broadcasters.

Responsible for overseeing the maintenance, operations and repair of both facilities, Rowley said his team completes the task in an effort to fulfill the Las Vegas Convention and Visitors Association's mission. This year alone more than 1.7 million people attended conventions, meetings or events supervised by Rowley's team.

"This is a reflection of a team effort," Rowley said. "We handle the facilities and manage the comfort of our guests from restrooms to air conditioning."

A valley resident for nearly two decades, Rowley assumed his new position in January 2005, after a few months as the interim director.

A few years ago, he spearheaded the bidding process for the LVCC's two-story, 1.3 million-square-foot expansion. With multiple bids to handle the more than \$100 million project, it was Rowley who managed the bidding analysis and saved the LVCVA millions of dollars.

Rowley's team now handles the convention center's two million square feet of exhibition space, along with Cashman Center's 80,000 square feet of space.

Allen Grant

Mya Lake Reyes LVCVA, Senior Manager for Diversity Marketing

oliciting business and tourism to Las Vegas J is one of the biggest responsibilities for the Las Vegas Convention and Visitors Authority.

In charge of attracting and increasing leisure tourism and convention traffic from the Asian, Hispanic, gay and lesbian, African-American and Native-American communities, Mya Lake Reyes serves as a liaison to local ethic organizations and chambers of commerce.

Her work at the LVCVA is well documented. Since accepting her role in early 2004, diversity tourism figures have increased. In fact, Reyes helped attract a 25,000person convention of Delta Sigma Theta sorority shortly after coming on board. She estimated the convention's economic impact was approximately \$30 million.

Reves often jettisons to faraway locations to network and spread the word about Las Vegas. This fall she logged international frequent-flier miles to

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Montreal to be a guest speaker at Community Marketing's 6th International Conference on Gay & Lesbian Tourism and to the Bahamas for the National Coalition of Black Meeting Planners, where she serves as a member of the communication committee. She also helped establish a working relationship with nearly 2,500 emerging-market travel agents.

"(Those relationships) should allow us to better sell Las Vegas to new markets," she said.

A former national sales and communications manager at MGM Grand, Reyes enjoys giving back to the community. The mother of two grown children also served as a former board member of Sunrise Children's Hospital Foundation, a mentor in the Clark County School District minority teen entrepreneur program and founded Y.E.S. - Young Entrepreneurs Society.

Allen Grant



FOOD & BEVERAGE



John Haugh Masterfoods USA, President/General Manager

ohn Haugh has a sweet job — in more ways than one.

A rich taste, an intoxicating aroma and the sweet smell of success typifies his day as president and general manager of the gourmet chocolate and retail division of Masterfoods USA, which includes Ethel M. Chocolates.

Masterfoods USA is a subsidiary of Mars Inc., maker of M&M's Chocolate Candies, Snickers bars and other candy and snack-food products.

Responsible for Masterfoods' retail operations, Haugh handles the company's gourmet chocolate landmark and Las Vegas Valley favorite — Ethel M. Chocolates.

Founded in 1981, Ethel M. Chocolates is headquartered in Henderson and creates more than 50 varieties of chocolates. Ethel M. Chocolates Factory and Botanical Cactus Garden is a tourist hotspot, attracting

sweet more than 450,000 visitors ways each year.

Since Haugh's arrival nearly two years ago, Ethel M. Chocolates' growth has been substantial. Recent sales figures report a projected double-digit growth in revenue for 2005 compared to a year ago.

Haugh, whose company has grown to 13 locations throughout the Las Vegas Valley, also oversees the M&Ms World retail store concept and Mars Direct. Additionally, he heads Masterfoods USA's catalog, Internet and CRM businesses, which include chocolate, merchandise and pet food.

Allen Grant

Vicki Muratore Las Vegas Gourmet Imports, President

er happy-go-lucky attitude is refreshing.

You've heard of people with ice water in their veins. Vicki Muratore has chocolate in her veins and wouldn't have it any other way.

Her five-year-old company — Las Vegas Gourmet Imports (LVGI) — specializes in imported dessert ingredients, namely chocolate. Her clients include some of the city's top chefs, many of whom are international.

The top chefs, who have come to the Strip's major hotels from around the world, can be picky about their ingredients. That's where Las Vegas Gourmet Imports comes in.

She imports chocolates from all over the globe including France, Germany, Belgium and Spain. She even imports a special tealeaf from China to appease one chef.

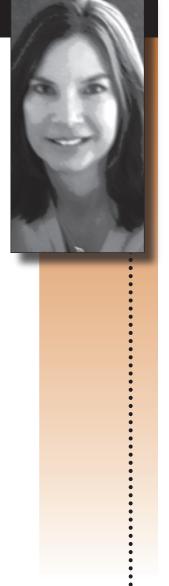
The company's significant growth can be traced to Muratore. LVGI has growth more than 25 percent every year since 2000, she said. It was enough for the company to add space and delivery vehicles.

Business grew so fast Muratore spent \$1.8 million to purchase a warehouse for her company.

At nearly 22,000 square feet, the new digs allows LVGI to even house a chocolate room — designed to keep chocolate at the ideal temperature of between 55 and 60 degrees.

Muratore expects to soon open a retail store locally and offer the public a taste of sweetness.

Allen Grant





Christina Dugan Vice President of Public Affairs Las Vegas Chamber of Commerce 'L'hank you for your leadership in representing businesses and their employees in the halls of government.

Protecting free enterprise and promoting government accountability may not be easy or popular at times, but we are grateful and commend you on your success.



BANKING



George W. Smith Bank of America–Nevada, President

If you need a few extra bucks in your pocket, you'll probably hit a drive-thru ATM. If you're a casino that needs a lot of extra bucks for a project, chances are good you'll turn to George W. Smith.

Under Smith's direction, Bank of America has developed a reputation for helping its gaming clients achieve complex development goals. Beginning with its predecesso, Valley Bank was instrumental in transforming the industry in Las Vegas for both commercial and traditional banking customers. Smith said his greatest influence on the profession has been in building a team of bankers who are committed to the tradition of helping gaming clients achieve growth goals.

Smith joined Bank of America-Nevada in 1992 as vice president and credit administrator of the Commercial Lending Division. Before assuming the role of president, Smith served as head of the bank's Commercial Lending and Real Estate Industries Divisions and Commercial Banking Services Division.

Today, Bank of America-Nevada is the largest banking organization in the state.

Previously, Smith worked for Mitsui Manufacturers Bank in Los Angeles, where he served as team leader in the Corporate Banking Department. Before joining Mitsui, he worked for Citicorp North America in Los Angeles as team leader in the Asset-Based Credit Department. He has also worked for Bank of America in Los Angeles in the Commercial Banking Division.

Lisa McQuerrey

Diane Fearon BankWest of Nevada, Executive VP/Southwest Regional President

ompetition abounds in today's financial market with banks and lending institutions fighting to keep and retain customers. So what's the key to being a successful business bank in today's competitive financial arena? As BankWest of Nevada's Diane Fearon has learned, the key to success is to become a true partner with your business clients.

"I believe I've demonstrated to the many business owners I've had the privilege of working with that a banker truly can be a 'business partner,' " Fearon said.

"My commitment to my clients is to add value to their successes in a caring and competent manner. A collaborative approach to solving problems and arriving at solutions truly produces a win/win outcome that benefits all parties." Fearon has more than 20 cial services industry. She started her financial career with AVCO Financial Services in 1983. She later refocused her emphasis to commercial banking and joined Continental National Bank. She subsequently worked her way through the ranks of the industry, holding positions including loan adjustment manager and business development department manager. She joined Bank-West of Nevada in 1997.

years experience in the finan-

Fearon utilizes her financial expertise and significant people skills outside the banking arena. She is the first vice president for Habitat for Humanity, Las Vegas and is the secretary of the Shade Tree Endowment Board. She is a lay member of the State Bar of Nevada's Disciplinary and Fee Dispute Boards and is part of the United Way Program Allocation and Accreditation committees. She is also involved with Opportunity Village's Home Choice Program.

Lisa McQuerrey





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Kathy L. Maynor Nevada Commerce Bank, COO

athy Maynor doesn't mean to sound corny.

When she says she views the banking profession as a noble vocation, she truly means it. In fact, she's known for spreading that philosophy to others, promoting the field as rewarding, fun and challenging.

"I hope I've influenced the younger generations that I've worked with to choose banking as a career," Maynor said. "I hope I've encouraged, recognized and nurtured others to continue their education and experience in banking."

With more than 20 years experience in the banking arena, Maynor got her start as a lending assistant at American Bank of Commerce. She has since earned the respect of her peers and rose through the ranks to a number of upper-level management positions. Maynor has significant experience in areas that include real estate and commercial lending and management and operations. Since joining Nevada Commerce Bank in 2000, Maynor has been instrumental in the development of the majority of the bank's clients. Her colleagues have acknowledged her role in bringing credibility and experience to the bank, which has translated to its ongoing success.

Lisa McQuerrey

ohn Wilcox is movin' on up.

In early November, he announced his departure as senior vice president/district sales manager of U.S. Bank Nevada to take on the role of president of Irwin Union Bank. A fresh face in the Las Vegas market, Irwin Union Bank is looking to offer a more personalized, hands-on approach to business, commercial and personal banking in the valley.

During his tenure at U.S. Bank, Wilcox oversaw all sales and business development activity in the retail bank branches statewide.

Before joining the company in 1992, Wilcox was the senior vice president and district manager for Bank of America-Nevada.

Wilcox, a 36-year Nevada resident, will also assume his role as chairman of the

John Wilcox Irwin Union Bank, President

Las Vegas Chamber of Commerce in '06. As part of his agenda in furthering the Chamber's commitment to promoting a strong local economy, Wilcox will oversee the development of a new, all-inclusive small busi-

ness resource concept. Wilcox is member of the Nevada Development Authority, the UNLV Alumni Association and is chairman of Men's Ministries for his church.

Lisa McQuerrey





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MALLS

Dan Sheridan

General Growth Properties, Executive Vice President

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Sheridan, however, knows malls. He's the executive vice president of General Growth Properties Inc., the second-largest developer and owner of shopping centers in the country, including the Boulevard Mall, Meadows Mall, Fashion Show and the Grand Canal Shoppes at The Venetian.

A former attorney who practiced business litigation in Chicago, Sheridan joined General Growth Properties which owns 220 shopping centers in 40 states — in the legal department in 1998. After several years he moved out of the legal department, assuming his current position a year and a half ago, and is now responsible for retail properties and development in Las Vegas.

What prompted the move?

"I wanted to get into what I would call our core business, which is owning and operating real estate," said Sheridan, who attended the University of Michigan for undergraduate studies as well as law school. "What I learned in the legal department made it more interesting. We're a publicly-traded company and how we gage our success is how we own and manage shopping centers. I wanted to get more directly involved. I enjoy working with retailers to understand their business and create an environment that will help them sell their merchandise. We have two very high-profile properties on The Strip, but it's also interesting working on two more traditional suburban malls and connecting with the community and delivering the retail and the restaurants they want."

He said Las Vegas is a magnet for both domestic and international retailers.

"You've got the tourists and a metropolitan area that is growing faster than anywhere in the country and that makes it very desirable," he said, adding that the valley is home to some of the most successful shopping centers in the country, many of which are located in close proximity on Las Vegas Boulevard. "It's a very dynamic retail market and every retailer literally in the world wants to be in the market."

Danielle Birkin

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Vicki Rousseau Galleria at Sunset, Director of Marketing

icki Rousseau is inherently prepared to shop 'til she drops.

That's most visibly at the Galleria at Sunset, where she has served as director of marketing since 1999 for the Henderson mall.

"Shopping is a passion so it works well for me," said Rousseau, who is originally from Southern California. "I don't think you could be in this kind of business if you didn't like retail and didn't like to shop. I'm always at the mall so I have no excuse for not buying anything."

The self-described shopaholic - who has a bachelor's degree in fashion merchandising with an emphasis in marketing from Cal State Long Beach — fell into her profession by chance, although she admitted it was a perfect fit.

"It was a fluke," she said. "I was looking for an internship to do at school and all of sudden an internship popped up for a shopping center and I wound up there and really found a love for it."

She launched her career at Galleria at South Bay — owned by Forest City Enterprises — in Redondo Beach, Calif., in 1992, moved to Tucson and took over as director of marketing at Tucson Mall and from there had the opportunity to relocate to Galleria at Sunset, also a Forest City entity, as was Tucson Mall.

"My focus is to generate traffic into Galleria at Sunset and finding different ways to do that," she said. "I handle all of the events, advertising and public relations, and setting an image for the mall and developing programs and entertainment that keep people coming back."

While her position is rewarding — and helps keep her closet fashionably stocked - she admitted that her line of work is demanding, especially around the holidays.

"I can't remember the last time I had the day after Thanksgiving off, which is our busiest shopping day of the year, so you have to like what you do in order to go on with it, but one of the things that has always appealed to me with this job is the opportunity to really delve into a lot of different areas depending on what you're bringing in," she said. "A good shopping center draws people - shopping is something people do everywhere as long as you give them the stores they're looking for and package it with interesting events and just create an experience for people."

Danielle Birkin

UTILITIES

Adriana Escobar Chanos State of Nevada, Former State Consumer Advocate



hit with a good news-bad news scenario.

The good news: George Chanos was named Nevada's Attorney General.

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The bad news: Adriana Escobar Chanos had to resign in late October from her State Consumer Advocate position to avoid any conflicts of interest since the position reports to the Attorney General.

Still, Escobar Chanos wields influence.

For the past 10 months, she helped Nevadans take on some of the nation's largest utility companies, as residents struggled to keep up with rising utility bills. As consumer advocate, she oversaw the division in the attorney general's office that is responsible for enforcement of antitrust and deceptive trade practices laws. In addition, she was in charge of enforcement of securities, charities, and telemarketing frauds.

Before her role as State Consumer Advocate, Escobar Chanos worked for the Public Utilities Commission (PUC). In 2001, Gov. Kenny Guinn appointed her as a commissioner.

Educated at the University of Nevada, Las Vegas and the California Western School of Law, she donated her time for the Nevada Association for the Handicapped and served as a board of director member at the Latin Chamber of Commerce.

Allen Grant

Jack Leone Sierra Pacific Resources, Vice President of Corporate Communications

ith nearly 40 years of public relations, marketing and advertising experience, Jack Leone is a communications expert.

He even taught at the University of Southern California's School of Journalism and worked as a reporter and copy editor — with a stint at Newsday in New York.

After years with gaming powerhouses including Mandalay Bay Resort and Caesars Palace and MGM Grand, Leone — 65 at the time — needed a new challenge with a new industry.

It was "about time to begin a new career," he said. And, the company needed someone to "work on some of (Sierra Pacific's) communication needs."

When Sierra Pacific Resources, the parent company of Nevada Power Company, pursued a vice president to handle its corporate communications, company executives browsed the gaming industry and found Leone, a 16-year gaming veteran.

Dealing with some troubling energy issues in June 2002, Sierra Pacific needed someone to oversee communications for the utility's parent company and its subsidiaries. That included Sierra Pacific Power Company, which is the major utility in northern Nevada and the Lake Tahoe region of California.

Today, Nevada Power Company serves one of America's fastest growing regions and handles approximately 4,500 square miles in southern Nevada with more than 700,000 customer accounts. With nearly 2,000 employees, the company provides the state with almost \$25 million in yearly property taxes.

, Allen Grant







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ACCOUNTING



Dianna C. Russo Houldsworth, Russo and Co., Managing Principal

ver wonder if that donation you make to your favorite charity is being put to good use? Chances are if Dianna Russo is involved, your dollars are indeed being properly accounted for.

While Russo is known for her exceptional skills as a certified public accountant and the unique work environment she and partner Bonnie Russo have created, she's most widely regarded for the work she does with nonprofit clients.

"Nonprofit accounting is unique in that we're providing an objective opinion to the donors, grantors and the public on the fiduciary responsibilities that these agencies and associations are promising to uphold," Russo said.

Recognized in 2000 as the U.S. Small Business Administration Accountant Advocate of the Year for Nevada, Russo

has trained accounting professionals, nonprofit leaders and board members at both the local and national levels on the varied requirements of nonprofit accounting. Sought after in this arena, Russo's nonprofit practice consists of more than 100 organizations.

As a member of the Nonprofit Services Association, Russo participated in developing the Certified Nonprofit Accounting Professional designation. As a speaker and conference planning committee member of the AICPA, she worked on initiatives that have impacted the industry nationwide. Further, as a board member of Nevada Association of Nonprofit Organizations, Russo has worked with the Program and Resource Committees to educate nonprofit organizations with quarterly training and through statewide annual conferences.

Lisa McQuerrey

Steve Comer Deloitte & Touche LLP, Nevada Managing Partner

hen the Enron scandal first hit, Steve Comer was the managing partner of Arthur Anderson's Las Vegas office. Despite the national shockwaves rolling through the national financial community, Comer took the lead in local damage control, proactively addressing internal and external concerns so well that the firm lost only one major client as a result.

By May 2002, when the future of the auditing giant was in serious question, Comer became one of five Arthur Anderson executives who made the move to Deloitte & Touche. Deloitte & Touche gained not only new key executive leaders from the ailing firm — they saw a fast rise to auditing dominance in the gaming community, winning over clients such as MGM MIRAGE, Mandalay Resort Group, Harrah's Entertainment Inc. and Alliance Gaming Corp. By June of '02, Deloitte & Touche had gained a majority of former Arthur Anderson clients, transforming the company into the state's

n November 2002, the

Hotel & Tower named

Denise Barton its CFO and

vice president of finance.

In June 2005, American

Casino & Entertainment

Properties LLC (ACEP) re-

ported an increase in con-

solidated gross revenues

from \$78.9 million to \$86.6

million for the three months

ending June 30, 2005, as

compared to the same quar-

tert in 2004. The company

reports cash flow improved

by 60 percent in 2004 from

2003 and that cash flow was

up 22 percent so far in 2005

Barton oversees all con-

solidated support services

for the Stratosphere, Arizona

Charlie's Decatur and Ari-

zona Charlie's Boulder. Con-

solidated support services include financial operations,

internal audit, casino cage

and credit, payroll, human

resources, purchasing, infor-

mation technology, risk man-

compared with 2004.

See any connection?

Casino

Stratosphere

largest accounting firm. While there was talk among other Nevada-based accounting firms of Deloitte's "poaching" of Arthur Anderson's key executives and clients, the strategic move turned into a boon for the financial services firm. Many leaders in the gaming community credited the solid reputation of Comer and his colleagues as a major factor in the agency's quick rise to the top, noting that in such a complex and confidential field, clients are apt to maintain personal relationships with individual accountants, more so

than firms. Today, Comer directs Deloitte & Touche's National Gaming Industry Practice. His extensive SEC experience includes initial public offerings, mergers and acquisitions and debt offerings. He has authored several gaming industry studies and is a frequent speaker and consultant on gaming matters.

Lisa McQuerrey



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William Wells McGladrey & Pullen, Managing Partner

hen McGladrey & Pullen Managing Partner Bill Wells assumed the role of chairman of the Las Vegas Chamber of Commerce (LVCC) in 2001, little did he know that near the end of his term, he'd find himself at the helm of the state's leading business organization during the aftermath of the September 11th terror attacks.

Planes were grounded. Hotel occupancy was down. For the first time in many years people started to seriously question the stability of the state's leading economic engine — tourism.

Living up to its role of promoting a strong local economy, under Wells' leadership, the LVCC developed guidelines designed to help small business owners recover from 9/11 and prepare for

any future economic downturns. How to Stay Up When the Economy Is Down was published in 2002. The publication garnered national recognition for its forthright and practical approach to operating a business in uncertain economic times.

With more than 20 years experience in the accounting arena, Wells has been lauded for his expertise in the areas of accounting and financial services for the retail, wholesale, gaming, contracting, financial and nonprofit industries. An independent business advisor on behalf of his firm, Wells holds membership in a number of professional organizations including the American Institute of Certified Public Accountants, the Nevada Society for Public Accountants and the Nevada Bankers Association.

Lisa McQuerrey

Denise Barton Stratosphere/American Casino, CFO

agement and surveillance.

She also advises American Casino president and CEO Richard Brown on opportunities for the Icahn gaming companies

to achieve further economies of scale, increase efficiency and capitalize on expanding market share.

Before joining the Stratosphere, Barton served in various management and leadership positions in the finance field. Most recently, she was CFO for Lowestfare.com in Las Vegas.

Lisa McQuerrey

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IN BUSINESS LAS VEGAS

INVESTMENT

INFLUENCE • 2005 | 33A

Cheryl Constantino

The Wealth Management Group, Wealth Planner

Joseph McLaughlin

Merrill Lynch Southwest Region, Regional Managing Director



oseph McLaughlin is regional managing director of Merrill Lynch Southwest Region, a position he has held since 2005. The Southwest Region is comprised of all private client activities in Nevada, Arizona, New Mexico and Boise, Idaho. McLaughlin is responsible for oversight of 500 professional financial advisors, \$225 million in revenue and more than \$35 billion in client assets.

McLaughlin, who was recognized as one of Merrill Lynch National Managers of the Year in 2000, 2002, 2003 and 2004, began his professional career with Merrill Lynch as an account executive in Syracuse, N.Y., in 1980, and has been promoted in various capacities over the course of his career with the company. He was also recognized at the Merrill Lynch Global Managers meeting in 2003 for distinguished service to the Las Vegas community. Only one such designation is awarded annually within the Merrill Lynch worldwide management network.

Before assuming his current position, he served as managing director of the Merrill Lynch Las Vegas complex, where his initial responsibilities included oversight of the Las Vegas and Summerlin offices. In 2001, his responsibilities expanded to include Reno and the newly opened Henderson office.

Born and raised on Long Island, N.Y., McLaughlin is a graduate of Bucknell University in Lewisburg, Pa. He has also completed graduate executive training at the University of Pennsylvania Wharton School of Business.

Danielle Birkin

heryl Constantino is committed to assisting Southern Nevadans in making astute and fiscally sound financial choices.

"I essentially help people make decisions about their money," said Constantino, a wealth planner with The Wealth Management Group who holds an MBA from Regis University in finance and accounting and is a graduate of the Estate Planning Council. "I work with individuals and business owners and help them identify their goals and objectives and achieve them. There are plenty of people out there who call themselves wealth planners, but I do comprehensive planning to look at everything and understand the big picture. A lot of business owners put all of their eggs in one basket and don't do proper planning and don't get all the bang for their buck."

Originally from Alexandria, Va., Constantino was raised amid the hubbub of a family-owned business, Geno's, an Italian restaurant initially owned by her father and uncle. This experience eventually helped to shape her professional aspirations.

"I had grown up in a family business, so I thought about what path I would like to take, and enjoying business and finance I thought back to the days of working (at Geno's) and thought I'd like to help business owners with their planning matters," said Constantino, who recently helped her family sell

the restaurant.

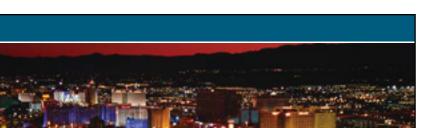
Her involvement with the Las Vegas affiliate of the Susan G. Komen Breast Cancer Foundation also provided professional direction.

"I was introduced to a lot of women in town and a lot of them are business owners and it led me to realize that women not only need help in understanding their health issues but also their fiscal issues," she said.

To that end, Constantino hosts regular local wealth management seminars for various women's groups in the valley. Among her most popular titles: "Never Kissed a Frog. Never Had To."

"Its about helping women understand their financial matters and accumulate wealth and make better financial decisions," she said. "This assures they achieve their goals for themselves and their families, whether they be a business owner or executive."

Danielle Birkin



Jack Leone

We always knew you were powerful enough to light up this community!

> Congratulations from the 1800 employees of Nevada Power



EMPLOYMENT

Donna Lattanzio Millenium Staffing & Management Services, President

aking a difference in peoples' lives is part of her job. Helping companies find the right employee for the right job is too.

With nearly two decades of staffing industry experience, Donna Lattanzio is co-founder and president of Millenium Staffing & Management Services — one of Southern Nevada's largest staffing companies.

"We're about treating people and clients with the respect they deserve," she said.

According to company executives, 75 percent of its temporary assignments bridge into full-time, permanent employment. And as business grows during the valley's booming economy, the staffing industry continues to be extremely busy.

Born in New York, Lattanzio and Millenium relocated its corporate headquarters to

Las Vegas in 1999.

Millenium Staffing — 100 percent women-owned-operates as a full-service staffing company serving both Las Vegas Valley residents searching for employment and area businesses looking for qualified labor. The company emphasizes multiple divisions handling administrative professionals, skilled trades, culinary and convention services, light industrial and medical.

Last year, Lattanzio and her company joined forces with Las Vegas City Mission to sponsor a corporate food drive to help provide more than 600 Thanksgiving meals to the needy. In addition, the company assisted Shade Tree, Ronald McDonald House and Safe Nest.

Allen Grant

Andy Katz Manpower Inc. of Southern Nevada, President

Need work? Ask Andy.

For more than two decades, Andy Katz has been in the business of helping people find employment. In fact, Katz's company - Manpower Inc. of Southern Nevada — helped more than 7,000 Las Vegas Valley residents find assignments last year.

After starting with the Denver office of Manpower, Katz transitioned from branch and regional manager positions into his current spot as president of the company's Southern Nevada branch in 1996.

His staffing company helps both employees and employers find each other. Founded in 1964, the Southern Nevada chapter has grown to four Las Vegas offices and two in northern Arizona under Katz's watchful eye.

"We've more than doubled our business since 1996," said Katz, whose company ranked No. 3 among area temporary employment agencies based on W2s mailed in 2003.

Katz's staffing company recently enhanced its status as the employer of choice for the U.S. military. Manpower was named to the list of "Top 10 Most Military-Friendly Employers" by a magazine for transitioning military professionals. With Las Vegas ties since '63, Katz also pledged Manpower's support to the military's Spouse Employment Partnership - a select group of corporations that proactively assist spouses in their employment search.

The National Association of Female Executives named Manpower Inc. to this year's list of Top 30 Companies for Executive Women for its efforts in providing advancement opportunities for females.

The UNLV graduate also devotes time and energy with several local organizations including Junior Achievement, Clark Country Public Education Foundation, Southwest Rotary and the Las Vegas Art Museum.

Allen Grant





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Greg DeSart Geotechnical & Environmental Services (GES), President

local leader in the geotechnical indus-Ltry, Greg DeSart has developed strong client relationships with some of the Las Vegas Valley's biggest names — KB Homes, Clark County School District, Mc-Carran International Airport and the Regional Transportation Commission.

As president of GES, DeSart and his company have helped build thousands of homes and commercial developments. They have played key roles in several government projects, including improved erosion control at the Las Vegas Wash.

Approved by building departments in Clark County, Las Vegas, Henderson, North Las Vegas and Boulder City, GES is a locally owned and operated engineering firm. The company team includes scientists, engineers and technicians who provide fullservice geotechnical, environmental, material testing, construction inspections and drilling support for the design, construction and maintenance

of public infrastructure and private development.

Responsible for all aspects of GES' operations, DeSartestablished the company in 1992 to provide quick response and efficient service while maintaining a common sense approach to the project at hand. He even implemented the industry's first entry-level training program for engineers.

DeSart employs nearly 50 people at GES, which has completed more than 3,000 geotechnical, environmental and drilling projects in Nevada.

He is also a professional engineer, certified environmental manager and licensed contractor. He has previously served as president of the local chapter of the American Council of Engineering Companies and chairs the civil and environmental engineering department's advisory board at UNLV.

Allen Grant

Brenda Pohlmann City of Henderson, Environmental Programs Manager

reeping the environment safe and clean for generations to come is her job.

Brenda Pohlmann, environmental programs manager for the City of Henderson, is primarily responsible for ensuring any proposed development including real estate, industry or even roadwork is in compliance and meets city environmental codes and laws.

One high-profile example is her work with the proposed 2,200-acre community project by Centex Homes in Henderson - east of Boulder Highway, north of Lake Mead Drive and south of the Las Vegas Wash. A portion of the to-be-used land was polluted, and construction has stalled because of environmental testing of the soil and water.

Once owned and used by Henderson-based chemical manufacturers, the land was tainted by the residuals of magnesium production and industrial use. Wastewater ponds inhabited the site for

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more than 30 years. Until Congress passed laws in the late 1970s governing waste disposal, it's believed private manufacturers dumped pesticides, arsenic, lead and other hazardous chemical by-products on the

land. The clean up - overseen by the Nevada Division of Environmental Protection (NDEP) - is one of the largest contaminated land reclamation projects under way in the country. Pohlmann's role is to make sure everything involving the cleanup and development meets compliance.

Since starting with the city in 2002, Pohlmann said she acts "as a watch dog for the city," and reports findings and makes suggestions to both the city manager and city attorney.

Before her role with the city, she worked for more than a decade at the NDEP in various roles including Las Vegas Office Bureau Chief.

Allen Grant



CONSTRUCTION



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Craig Shaw Perini Building Co., President

s leader of one of the nation's largest recognized builders of hotels and casinos, Craig Shaw oversees billions of dollars in operations.

Shaw joined Perini Building Co. in 1978 as a project engineer and hasn't looked back. Today, with nearly 30 years experience, his responsibilities as company president include construction activities, management policies and the group's future direction.

Heading into his 11th year as company president, Shaw oversees both Perini's western and eastern divisions. Perini's extensive growth under Shaw is well documented — as the company has generated revenues topping \$1 billion annually for last decade.

The company's building diversity has expanded to more than just hotels. With Shaw at the helm, Perini's project client log includes major sports and entertainment venues, airports and correctional facilities. The publicly traded, 110year-old Perini Corporation has attracted national attention under Shaw's leadership. Forbes magazine recently ranked Perini among the 26 best-managed companies in America.

With a galaxy of accolades under its belt, Perini Building Co. has physically shaped the Las Vegas Valley with local building credits including the 189,529-square-foot Colosseum Showroom at Caesars Palace, Green Valley Ranch Resort and Spa and The Ritz-Carlton Lake Las Vegas.

In addition, Shaw's company is the general contractor for several upcoming landmarks: Station Casinos' Red Rock Casino Resort, Trump International Hotel and Tower Las Vegas and MGM Mirage's Project CityCenter.

Allen Grant

Nancy Eaton Par 3 Landscape, CFO

Since Nancy Eaton was co a little girl in Pennsylvania, construction has

always been a part of her life. Her father, John, used to let her tag along when he went to work as a foreman on the job site of a construction company. Today, Eaton is the chief financial officer for Par 3 Landscaping — one of the largest landscaping contractors in town.

After coming to Las Vegas in 1977, she worked nearly a quarter of a century for a company that handled distribution and wholesale efforts for landscaping and irrigation materials. She transitioned to Par 3 Landscape in 2000.

Eaton helped Par 3 grow from \$6 million in revenues in 2001 to a projected \$16 million this year. The company has also grown from 100 to nearly 350 employees. As CFO, she oversees all the financial and administrative components of the companies.

"I'm the 'voice of reason,' " said Eaton, whose company has three divisions — landscape maintenance, landscape contracting and construction debris removal. The company's high-profile

clients include several hospitals (Southern Hills, Sunrise and Summerlin), gaming properties such as the Venetian and Wynn Las Vegas, along with home builder Astoria Homes.

Par 3 has regular contracting services with about 300 commercial projects, Eaton said. The company is also handling a project for Clark County that involves the replacement of grass with an artificial turf along the Las Vegas Strip between Harmon and Tropicana avenues.

Eaton is the immediate past president of the 6,000-member National Association of Women in Construction and still serves as a trustee for its education foundation. As president, she tried to dispel industry rumors and helped educate the public about the numerous construction opportunities for both men and women.

Allen Grant



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With Healthy Communities

MANUFACTURING

Thomas "T.J." Matthews IGT, Chairman of the Board, President, CEO and COO



oma Matthews joined International Game Technology 2001.

He has served on the board of directors since December 2001 and is a member of the executive committee. Positions held with

IGT include president and chief executive officer since 2003, and chief operating officer since 2001.

Matthews held a number of key positions at Anchor Gaming from 1994 until it was acquired by IGT in December 2001, including president, chief executive officer and chairman of the board. He previously served as president of Global Gaming Distributors, Inc. until it was acquired by Anchor Gaming in 1994.

Matthews holds a Bachelor of Science in finance from the University of Southern California.

Danielle Birkin

Carole Carter EGADS, President and Owner

arole Carter is president and owner of Las Vegas-based Electric Gizmos and Display Systems. Before her current position, Carter was chief operating officer of United Gaming (now Alliance

Gaming Inc.) from

1993-'97. She also



served as executive vice president, information technologies, from 1979-'91, for Howard Hughes Estate Businesses, where she participated in the management team responsible for the divestiture of Hughes Gaming Properties, Hughes Helicopters and Hughes Aircraft.

Carter is president of Ronald McDonald House Charities of Las Vegas, is active in Women's Cancer Survivors Group and is a past board member of Shade Tree Shelter. She received the "Women of Distinction Award in Gaming 2005" from the National Association of Women Business Owners (NAWBO) Southern Nevada Chapter.

She has a Bachelor of Science in accounting and computer science and an MBA from the University of California, Berkeley. She also holds a CPA certification in California and Florida.

"The greatest pleasure in life is doing what people say you cannot do," said Carter, who plays eight musical instruments and collects African antiques. "Stay tuned, the best is yet to come."

Danielle Birkin

That's why Amy Sparks, M.D. supports community involvement.

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Dr. Amy Sparks is Chief of Staff at Summerlin Hospital Medical Center. She's a family practitioner and a mother of three. And she enthusiastically supports the hospital's many community outreach programs.

Summerlin Hospital's commitment to healthy women and their families is evident by its emphasis on the early detection of breast cancer through its participation in KLAS-TV's Buddy Check program; its 12 childbirth education and infant development classes; its co-sponsorship of the Meadows Mall play area; its annual Teddy Bear Clinic for area children and its ongoing programs to help boost the spirits of pediatric patients.

The hospital's oncology program has partnered with community cancer groups on research projects, charitable events and classes that help build awareness of cancer and support for those who have the disease.

All four hospitals in The Valley Health System focus on community health by offering programs such as:

• Babies Are Beautiful, a prenatal care access program for moms without maternity health insurance.

 Health fairs that offer free or low-cost screenings for eyes, ears, feet, osteoporosis, glucose, peripheral vascular disease, blood pressure, laboratory screenings and more.

- The Senior Advantage program for adults ages 55 and older, that offers free health-related education programs, a discount prescription program, and waiver of Medicare Part A for hospitalizations for a nominal, one-time fee.
- Mother-child health programs that include childbirth education, breastfeeding, exercise classes and support groups.
- · Sports physicals for teen athletes.

The Valley Health System™

And that's not all. Our hospitals

also hold quarterly blood drives, CPR

as well as sponsoring a wide range of

health-related activities produced by

organizations such as the American

Heart Association and the Juvenile

Diabetes Research Foundation.

classes and weight-loss surgery seminars,

Desert Springs Hospital Medical Center • Spring Valley Hospital Medical Center Summerlin Hospital Medical Center • Valley Hospital Medical Center Centennial Hills Hospital Medical Center - Coming soon

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ARTS

Naomi Arin Dust Gallery, Co-Owner

hile it may take some time for the rest of the nation to catch on to subtle changes in Southern Nevada's cultural offerings, there's no doubt about it — Las Vegas' arts community is coming into its own. This renaissance has been significantly helped by the passion and determination of Naomi Arin.

A partner with the local law firm of Parker, Nelson and Arin, she opened Dust Gallery in 2003. Arin relocated to a new, larger space in the emerging Arts District a year later. Her move encouraged others to investigate the potential of the area, namely the Godt Cleary Gallery, which left its Mandalay Bay location to rent a substantial store front next door to Dust.

When Arin opened Dust, her intention was to create a gallery for new and emerging artists to exhibit their work. Besides providing gallery space, the artists Dust represents are also provided the opportunity to exhibit their work at art fairs that offer both national and international exposure.

Arin has taken her support of the arts one step further. In 2002, she was the founding member of a nonprofit corporation called Whirlygig Inc., which became producer of "First Friday," the monthly downtown art event that attracts 10,000 visitors a month. She also co-created "Third Thursday," an educational art program designed to get people talking about and interested in the expansion of the arts community in Southern Nevada.

Lisa McQuerrey

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Dayvid Figler Poetry enthusiast/Las Vegas Municipal Court Alternate Judge

Figler giving an impromptu poetry reading at a downtown coffee house as you are to see him presiding over a high-profile murder case in municipal court. Oddly enough, he wields a great deal of influence in both arenas.

In what may seem like an unorthodox dual persona, Figler is praised as much for his bohemian coffeehouse poet lifestyle and contributions to the arts as he is his courtroom successes and community activism. He received a Nevada Arts Fellowship for Performance Art in 1998 and that same year, garnered acclaim for his starring role as The Doors' Jim Morrison in the Nevada Arts Council's oneman show, "Hello, I Love You (Where You Folks From?)" at the Gourmet Cafe in downtown Las Vegas.

Born in Chicago, Figler's family moved to Las Vegas in 1971. He earned a bachelor's degree in political science from the University of Arizona and a law degree from McGeorge School of Law, where he was student body president.

Early in his career, Figler gained notoriety defending accused killers in his role as a special Clark County public defender. In early 2003, the Las Vegas City Council voted unanimously to appoint Figler as an interim judge.

In 2001, Figler was appointed to a twoyear term on the board of directors of the City Centre Development Corp., reviewing development projects and making recommendations to City Council. In 2002 he supported a U.S. Supreme Court decision that determined juries, not judges, are the only proper body to evaluate "the existence of factors that expose a person convicted of first-degree murder to a death sentence," urging that the Nevada Supreme Court should rule a three-judge panel system as unconstitutional.

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ARCHITECTURE

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Domingo Cambeiro Domingo Cambeiro Corp. Architects, Principal-In-Charge

Recing Cuba and Fidel Castro one day, calling Las Vegas home the next.

It's not much simpler than that for Domingo Cambeiro.

At 22, he came to the United States from Cuba in 1962 when he was 22. En route to Los Angeles, he stopped in Las Vegas. He recognized the need for skilled architects and decided to stay.

Today, Cambeiro's influence can be seen in the unique design of new Clark County schools. When he designed the Fitzgerald Elementary School in 1985, Cambeiro created a flexible, futuristic design that would become the standard for prototypical elementary school architecture. His award-winning concepts were planned to embody the school district's teaching philosophy and allow for flexibility in creating new educational programs.

Cambeiro also developed an atrium concept for new schools, coming up with an innovative, energy-efficient way to utilize natural light and cut down on the potential for vandalism of

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school property. Further, Cambeiro introduced tilt-top concrete in its early educational prototypes. The use of this costeffective material saved money and sped up construction time.

Besides his direct impact on the Southern Nevada architectural community, Cambeiro helped found the Latin Chamber of Commerce and raised awareness of the small amount of work local architectural firms were awarded by local governmental agencies. He successfully lobbied those agencies to award more of its jobs to local businesses, thereby keeping tax money in the community.

His work is also evidenced in McCarran International Airport, the Thomas & Mack Sports Arena and the Las Vegas Convention Center. Since 1985, Domingo Cambeiro Corp. Architects has grown from six to 30 people. Cambeiro's colleagues note his creativity, attention to detail and hands-on approach as key factors in the organization's continued success.

Lisa McQuerrey

Deborah Bergin Lucchesi Galati Architects, Project Manager

hen I arrived in Las Vegas more than 20 years ago, good design was random, with projects viewed as singular in importance. Fortunately, architecture has evolved and allowed my career to influence thoughtful projects that are now catalysts for individual

and community change." Deborah Bergin said the goal of her work is to move architectural services beyond providing just a "physical product," finding ways to use architecture to enrich the lives of her clients, peer and the community.

Bergin is best recognized for her ongoing work as project manager for the Las Vegas Springs Preserve, the 180-acre, centrally located site considered the "Birthplace of Las Vegas." Goals for the project include preservation and interpretation of historical community artifacts and education of the public on the need to create a more sustainable environment.

To that end, Bergin holds the rare designation of LEEDTM (Leadership in Energy and Environmental Design) Accredited

Professional. She said she feels privileged with the opportunity to apply her knowledge of Green Building principles to the Preserve's Desert Living Center, one of just a handful of projects throughout the nation seeking LEEDTM Platinum Certification, which is the U.S. Green Building Council's highest degree of recognition. "My philosophy is to work hard, raise the bar and do what I say I'm going to do," Bergin said.

Bergin has a reputation for doing just that, continually challenging industry standards, working with integrity and mentoring others.

"Architecture should be socially and culturally appropriate and environmentally respectful," she said. "The built environment needs to be carefully managed, with projects grounded in sustainable principles. My work must be collaborative and contribute toward the realization of client goals in alignment with these values."

Lisa McQuerrey



Rob... You're All The Buzz!

BOYD GAMING IN BUSINESS LAS VEGAS

CHAMBER OF COMMERCE

Dr. Louis Overstreet Urban Chamber of Commerce, Executive Director

hether you agree with his political and social stances or not, it's hard to dispute the larger-thanlife influence and personality of Dr. Louis Overstreet.

During the course of his 40-year professional life, Dr. Overstreet has been heavily involved in efforts to enhance opportunities for minorities, tackling issues ranging from increasing job opportunities and securing government contracts to lobbying for a more diversified teaching staff in Clark County schools.

A founding board member of the Caucus of African-American Nevadans and a previous member of the Southern Nevada Workforce Investment Board, Dr. Overstreet was instrumental in developing the first report of its kind in 2003 intended to address a host of social issues in the African-American community. He also supports diversity in the state's tourism industry and has been a vocal advocate of minority-owned businesses.

Dr. Overstreet has been a keen observer of the Clark County School District and its spending and hiring practices, frequently butting heads with school board trustees He has encouraged Nevada's College Entrance Exam Board to publish the specifics of student achievement per ethnic and socio-economic category. Most recently he was behind efforts to name a school after the district's first African-American Superintendent, Claude Grandford Perkins.

"I have always tried to be visible, accessible and committed," Dr. Overstreet stated. "I have demonstrated a willingness to speak out on public policy issues with a voice that represents an identifiable consistency, and I have been willing to accept the fact that there are often costs of inconvenience in terms of social, political and financial considerations in always honoring your word."

Dr. Overstreet graduated from Ohio University in 1967 with a degree in civil engineering and received graduate degrees in engineering. He has authored three books, and served on 50 community/professional boards. Dr. Overstreet is now supervising the planning, development and operation of a multi-million dollar business service and training center in Las Vegas.

Lisa McQuerrey



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Christina Dugan Las Vegas Chamber of Commerce, Vice President of Public Affairs

Then you're 25 and show up on the doorstep of the Nevada Legislature ready to fight for the interests of one of the fastest growing business communities in the nation, there's a chance you might not be taken seriously.

That is unless you're Christina Dugan, VP of public affairs for the Las Vegas Chamber of Commerce.

Dugan endured a trial by fire at the 2003 legislature when the Chamber found itself embroiled in the complex and multi-faceted payroll tax debate. According to LVCC President and CEO Kara Kelly, Dugan came away from the session with a great deal of credibility and respect. "Even from those who didn't agree with her or the Chamber's point of view," Kelley said.

Dugan is known for conducting in-depth research into all sides of an issue and thoroughly articulating the business community's perspective to legislators, building solid relationships with both Democrats and Republicans.

During her tenure, Dugan has represented the Chamber in addressing issues pertaining to property tax, minimum wage and health insurance, among others. Under Dugan's leadership in the government affairs arena,

legislation backed by the Chamber is estimated to save taxpayers \$330 million over the upcoming biennium. According to Kelley, Dugan has also elevated the Chamber's ability to communicate issues of legislative importance to the organization's membership. In addition to her accomplishments at the legislature, Dugan is credited with dramatically increasing participation in the LVCC's Grassroots Organization for Action and Leadership (GOAL) program.

Before joining the Chamber, Dugan oversaw the Tosco Corp.'s political action committee and worked for the Washington, D.C.-based lobbying firm Van Scoyoc & Associates. Dugan graduated magna cum laude from George Washington University with a B.A. in political science, attended Southern Methodist University Law School and went on to graduate studies at the University of California at San Diego and the London

School of Economics.

Lisa McQuerrey



POWER COUPLE

Jim Rhodes Glyne Rhodes Homes, Founder Rhodes

Glynda Rhodes Rhodes Homes, Vice President of Interior and Architectural Design



Independently, Jim Rhodes and his wife Glynda are influential people with long lists of personal and professional accomplishments. As a couple, they are the powerhouse team that is taking Rhodes Homes to the top of the home building industry in Las Vegas.

Jim Rhodes, founder and president of Rhodes Homes, started his own business as a framer in the construction industry

shortly after graduating from high school in 1976. By the early 1980s, he had a contractor's license for Jim Rhodes Construction and more than 125 employees.

Today he is the largest individual owner of privately held land in Southern Nevada and is building Rhodes Ranch, Tuscany Village in Henderson, Tantara and Southwest Ranch.

He developed Spanish Hills, an exclusive gated community, and Granada Hills, an upscale tract home neighborhood and has built custom homes for celebrity clients including tennis star Andre Agassi, football legend Randall Cunningham and baseball player Greg Maddox.

Glynda Rhodes began her career in the hospitality industry where she opened the beverage department for Fitzgerald's in Tunica, Miss., and Players Island in Mesquite, Nev. For three years she was the beverage manager for Caesars Palace.

In 2000 Glynda Rhodes joined Rhodes Homes where she has worked as the vice president of customer care and now serves as vice president of interior and architectural design. In addition, she recently opened her own interior design firm, id design.

Her job with Rhodes Homes includes researching trends in the home building industry, working alongside the architects and designers to review and prepare design elements for all of the company's communities and designing the company's model homes.

"Jim and I share a deep passion to integrate our home and community designs with our personal experiences," Glynda said.We spend countless hours analyzing popular floor plans, elevation, interior design, home amenities and project layout constructed throughout the United States and Europe. These impressions enable us to create and develop master-planned communities that our buyers relate to ..."

Both native Las Vegans, the couple lives in Rhodes Ranch and together are raising five boys.

Deborah Roush



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Rower Couple

Congratulations Glynda & Jim!



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St. Rose Dominican Hospitals congratulate Teressa Conley on her inclusion in this publication and for using her influence to make Southern Nevada a better place to live.

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