

LAS VEGAS

LVCVA EXECUTIVE SUMMARY

of Las Vegas, Laughlin and Mesquite, NV Tourism Indicators

| CONVENTION AND | Sep | otember | | September YTD | | | |
|---|----------------|---------------|--------|-------------------|-----------------|--------|--|
| VISITORS AUTHORITY | 2008 | 2009 | Change | 2008 | 2009 | Change | |
| Visitor Volume | 2,936,499 | 3,062,340 | 4.3% | 28,880,952 | 27,513,571 | -4.7% | |
| Room Inventory (as of Sep 30) | 137,690 | 141,190 | 2.5% | 137,690 | 141,190 | 2.5% | |
| Citywide Occupancy | 84.3% | 83.2% | -1.1 | 88.4% | 82.8% | -5.6 | |
| Hotel Occupancy | 88.6% | 87.0% | -1.6 | 92.2% | 86.7% | -5.5 | |
| Motel Occupancy | 52.1% | 51.8% | -0.3 | 60.5% | 50.9% | -9.6 | |
| Weekend Occupancy | 88.4% | 91.5% | 3.1 | 91.1% | 90.1% | -0.9 | |
| Midweek Occupancy | 82.8% | 79.6% | -3.2 | 87.2% | 79.5% | -7.7 | |
| Average Daily Room Rate | \$112.58 | \$91.18 | -19.0% | \$122.81 | \$92.42 | -24.7% | |
| Total Room Nights Occupied | 3,482,882 | 3,531,195 | 1.4% | 32,921,944 | 31,856,271 | -3.2% | |
| Convention Attendance | 357,525 | 401,319 | 12.2% | 4,891,463 | 3,567,069 | -27.1% | |
| Conventions & Meetings Held | 1,794 | 1,699 | -5.3% | 17,138 | 14,014 | -18.2% | |
| Total En/Deplaned Air Passengers | 3,377,238 | 3,336,007 | -1.2% | 34,116,915 r | 30,624,672 | -10.2% | |
| Avg. Daily Auto Traffic: All Major Highways | 78,384 | 84,011 | 7.2% | 83,031 r | 85,381 | 2.8% | |
| Avg. Daily Auto Traffic: 1-15 at NV/CA Border | 35,194 | 38,687 | 9.9% | 37,965 | 39,769 | 4.8% | |
| Gaming Revenue: Clark County | \$853,511,000 | \$774,056,000 | -9.3% | \$7,564,848,000 r | \$6,656,530,000 | -12.0% | |
| Gaming Revenue: Las Vegas Strip | \$525,170,000 | \$506,375,000 | -3.6% | \$4,739,371,000 r | \$4,147,920,000 | -12.5% | |
| Gaming Revenue: Downtown | \$49,040,000 | \$44,783,000 | -8.7% | \$445,008,000 r | \$399,787,000 | -10.2% | |
| Gaming Revenue: Boulder Strip | \$87,602,000 r | \$63,061,000 | -28.0% | \$645,247,351 r | \$600,630,000 | -6.9% | |

NOTES & HIGHLIGHTS:

Las Vegas hosted more than 3.0 million visitors in September, an increase of 4.3% compared to last year. This marks the first year-over year monthly increase since May 2008.

At 83.2%, citywide occupancy for Las Vegas was down -1.1 percentage points vs. last September, which represented the smallest year-over year decline since February 2008. September also saw a positive year-over-year increase for weekend occupancy for the third time in 2009.

Overall convention attendance was up 12.2% for the month as a few larger shows (i.e. MAGIC & World Market Center's Fall show) fell in September this year vs. August last year. This is the first year-over-year monthly increase in convention attendance since July 2008.

Both ADR and Clark County gaming revenue continued to show declines. ADR was down -19.0% while Clark County gaming revenue was down -9.3%.



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|----------|---|--------------|--------------|--------|---------------|---------------|--------|--|
| | VISITORS AUTHORITY | 2008 | 2009 | Change | 2008 | 2009 | Change | |
| LAUGHLIN | Visitor Volume | 211,813 | 205,290 | -3.1% | 2,254,406 | 2,026,361 | -10.1% | |
| | Room Inventory (as of Sep 30) | 10,657 | 10,655 | 0.0% | 10,657 | 10,655 | 0.0% | |
| | Convention Attendance | 9,073 r | 7,500 | -17.3% | 104,358 r | 86,027 | -17.6% | |
| | Total Occupancy | 63.0% | 66.3% | 3.3 | 72.5% | 70.5% | -2.0 | |
| | Average Daily Room Rate | \$39.00 | \$42.78 | 9.7% | \$43.87 | \$42.33 | -3.5% | |
| | Total Room Nights Occupied | 201,417 | 211,928 | 5.2% | 2,121,063 | 2,051,332 | -3.3% | |
| | Gross Gaming Revenue | \$44,464,000 | \$39,059,000 | -12.2% | \$446,081,000 | \$383,050,000 | -14.1% | |
| | Laughlin/Bullhead City En/Deplaned Passengers | 19,296 | 16,028 | -16.9% | 189,529 | 174,966 | -7.7% | |
| | Avg. Daily Auto Traffic: Highway 163 | 5,667 | 5,734 | 1.2% | 6,304 r | 6,272 | -0.5% | |
| MESQUITE | Visitor Volume | 82,680 | 83,232 | 0.7% | 1,136,035 | 823,920 | -27.5% | |
| | Room Inventory (as of Sep 30) | 2,706 | 1,780 | -34.2% | 2,706 | 1,780 | -34.2% | |
| AES | Total Occupancy | 53.4% | 81.3% | 27.9 | 80.0% | 84.3% | 4.3 | |
| < | Average Daily Room Rate | \$40.04 | \$52.18 | 30.3% | \$53.90 | \$54.68 | 1.4% | |
| | Total Room Nights Occupied | 43,350 | 43,414 | 0.1% | 595,635 | 429,763 | -27.8% | |
| | Gross Gaming Revenue | \$10,391,000 | \$9,075,000 | -12.7% | \$110,587,000 | \$90,936,000 | -17.8% | |
| | Avg. Daily Auto Traffic: I-15 at NV/AZ border | 21,290 | 22,187 | 4.2% | 22,485 | 22,333 | -0.7% | |

Sources: Las Vegas Convention and Visitors Authority; Mojave County Airport; Nevada Department of Transportation (NDOT); Nevada Gaming Control Board

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