## LVCVA EXECUTIVE SUMMARY

**Laughlin** 

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Source: LAS VEGAS CONVENTION AND VISITORS AUTHORITY		August			August YTD		
	LVCVA.com	2007	2008	Change	2007	2008	Change
	1. Visitor Volume:	3,353,997	3,211,209	-4.3%	26,338,751	25,944,453	-1.5%
	2. Room Inventory (as of 8/31)	133,328	137,690	3.3%	133,328	137,690	3.3%
	3. Room Tax / LVCVA's Portion (a):	\$16,392,143	N/A	N/A	\$149,576,035	N/A	N/A
	Reported for Month Earned						
	4. Conventions:						
	Attendance	739,215	574,184	-22.3%	4,691,160	4,533,938	-3.4%
	Number Held	1,438	1,335	-7.2%	15,700	15,344	-2.3%
	Economic Impact	\$1,017,638,836	\$777,348,495	-23.6%	\$6,423,280,075	\$5,957,060,996	-7.3%
	5. Occupancy Levels:						
	a) Total	91.2%	88.3%	-2.9	91.3%	88.9%	-2.4
	b) Hotel	94.9%	92.5%	-2.4	95.1%	92.6%	-2.5
	c) Motel	65.1%	57.2%	-7.9	64.6%	61.5%	-3.1
	d) Weekend	94.8%	90.5%	-4.3	94.8%	91.4%	-3.4
	e) Midweek	89.8%	87.2%	-2.6	89.9%	87.8%	-2.1
LAS VEGAS	6. Average Daily Room Rate	\$126.38	\$107.01	-15.3%	\$134.33	\$124.02	-7.7%
Ē	7. Total Room Nights Occupied:						
>	Total	3,770,525	3,753,657	-0.4%	29,590,043	29,439,062	-0.5%
<b>N</b> S	Tourist	2,186,493	2,641,745	20.8%	19,537,557	20,659,055	5.7%
	Convention (b)	1,584,032	1,111,912	-29.8%	10,052,486	8,780,007	-12.7%
	8. Gaming Revenue:						
	Clark County	\$838,063,000 r	\$759,258,000	-9.4%	\$7,213,158,000 r	\$6,711,586,000	-7.0%
	Las Vegas MSA (c)	\$649,200,000 r	\$589,854,000	-9.1%	\$5,556,039,000 r	\$5,159,176,000	-7.1%
	Strip	\$533,674,000 r	\$494,016,000	-7.4%	\$4,512,812,000 r	\$4,208,561,000	-6.7%
	Downtown	\$48,269,000 r	\$43,669,000	-9.5%	\$421,130,000 r	\$395,736,000	-6.0%
	Boulder Strip	\$67,257,000 r	\$52,169,000	-22.4%	\$622,097,000 r	\$554,879,000	-10.8%
	9. En/Deplaned Air Passengers:						
	Total Passengers	4,301,058 r	3,877,058	-9.9%	32,279,897 r	30,739,674	-4.8%
	Passengers on Domestic Scheduled carriers	3,876,097	3,512,109	-9.4%	29,085,377	27,877,853	-4.2%
	Passengers on Charter and/or Int'l carriers	237,461 r	208,541	-12.2%	1,852,255 r	1,752,231	-5.4%
	10. Average Daily Auto Traffic:						
	All Major Highways	95,954	90,349	-5.8%	88,050 r	83,610	-5.0%
	I-15 at NV/CA Border	46,319	43,774	-5.5%	40,509	38,312	-5.4%
z	1. Visitor Volume	267,532	263,267	-1.6%	2,169,799	2,042,593	-5.9%
	2. Room Inventory (as of 8/31)	10,696	10,657	-0.4%	10,696	10,657	-0.4%
5	3. Convention Attendance	8,735 r	N/A	N/A	105,256 r	85,574	-18.7%
AUGHLIN	4. Total Occupancy	73.0%	75.8%	2.8	75.2%	73.7%	-1.5
	5. Average Daily Room Rate	\$41.10	\$47.21	14.9%	\$42.03	\$44.38	5.6%
	6. Total Room Nights Occupied	242,050	250,418	3.5%	1,951,747	1,919,646	-1.6%
<	7. Gross Gaming Revenue	\$49,202,000 r	\$44,277,000	-10.0%	\$433,086,000 r	\$401,617,000	-7.3%
	8. Laughlin/Bullhead City Air Pssngrs.	13,602	16,262	19.6%	149,422	170,233	13.9%
	9. Avg Daily Auto Traffic: Hwy 163	6,364	5,582	-12.3%	7,003	6,376	-8.9%
MESQUITE	1. Visitor Volume	122,495	118,555	-3.2%	1,082,053	1,053,355	-2.7%
	2. Room Inventory (as of 8/31)	2,683	2,706	0.9%	2,683	2,706	0.9%
	3. Total Occupancy	75.8%	74.1%	-1.7	85.4%	83.2%	-2.2
え	4. Average Daily Room Rate	\$78.42	\$46.11	-41.2%	\$85.75	\$54.99	-35.9%
Š	5. Total Room Nights Occupied	63,045	62,160	-1.4%	556,903	552,285	-0.8%
Ш	6. Gross Gaming Revenue	\$10,594,000	\$10,818,000	2.1%	\$108,323,000	\$100,196,000	-7.5%
Σ	7. Average Daily Auto Traffic:						
	I-15 at NV/AZ border	N/A *	23,710	N/A	24,067 *	22,634	-6.0%

2) Room Tax is reported for the month in which the tax was paid by the visitor. \* Mesquite traffic counter out in Aug. '07 due to construction ( b ) NOTE: Includes all convention attendees' room nights regardless of what "type" of room rate paid.

(c) NOTE: "Las Vegas" Gaming Revenue is a combination of the Strip, Downtown and the Boulder Strip.